Using information on the broader economic impact of vaccines in evidence-informed decision making

Connecting the dots

I.M. van der Putten
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Colofon
The studies presented in this dissertation were conducted at the Care and Public Health Research Institute (CAPHRI), department of Health Services Research, Maastricht University. CAPHRI participates in the Netherlands School of Primary Care Research (CaRe), which has been acknowledged by the Royal Netherlands Academy of Science (KNAW)

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Using information on the broader economic impact of vaccines in evidence-informed decision making

Connecting the dots

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## CONTENTS

<table>
<thead>
<tr>
<th>Chapter</th>
<th>Title</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>General introduction</td>
<td>7</td>
</tr>
<tr>
<td>2</td>
<td>Conceptualizations of the societal perspective within economic evaluations: a systematic review</td>
<td>17</td>
</tr>
<tr>
<td></td>
<td><em>Published in: International Journal of Technology Assessment in Health Care (2017)</em></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Stakeholders’ perception on including broader economic impact of vaccines in economic evaluations in low and middle income countries: a mixed methods study</td>
<td>45</td>
</tr>
<tr>
<td></td>
<td><em>Published in: BMC Public Health (2015)</em></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Identification and prioritization of the broader economic impacts of vaccines</td>
<td>79</td>
</tr>
<tr>
<td></td>
<td><em>Published in: BioMed Research International (2016)</em></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Evidence-informed vaccine decision making: The introduction of Human Papilloma Virus (HPV) vaccination in the Netherlands</td>
<td>101</td>
</tr>
<tr>
<td></td>
<td><em>Submitted for publication</em></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>General discussion</td>
<td>123</td>
</tr>
<tr>
<td></td>
<td><strong>Addenda</strong></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Summary</td>
<td>135</td>
</tr>
<tr>
<td></td>
<td>Samenvatting</td>
<td>143</td>
</tr>
<tr>
<td></td>
<td>Valorisation</td>
<td>151</td>
</tr>
<tr>
<td></td>
<td>Dankwoord</td>
<td>159</td>
</tr>
<tr>
<td></td>
<td>List of publications &amp; awards</td>
<td>169</td>
</tr>
<tr>
<td></td>
<td>About the author</td>
<td>175</td>
</tr>
</tbody>
</table>
CHAPTER 1

General Introduction
GENERAL INTRODUCTION

Introduction

This dissertation investigates evidence-informed decision making on the introduction of (new) vaccines. Chapter 1 provides a general background by describing the increasing need for information in making decisions on vaccination, as well as the need for information on the (economic) impact of vaccines. The chapter ends with a description of the objectives and an outline of this dissertation.

Evidence-informed decision making on the introduction of vaccines

Evidence-informed decision making can be defined as using different types of information in a variety of forms and from a variety of sources, reflective of and responsive to policy and practice [1]. In recent years, attention for evidence-informed decision making has been increasing, also with regard to decisions on the introduction of vaccines. Vaccine introduction can be described as the addition of a vaccine to the Expanded Program on Immunization (EPI) or National Vaccination Programmes (NVP), as the introduction of a new formulation of a product that is already part of the programme, as a new combination of vaccines, or as a new route of administration for a vaccine that is already covered [2]. In 2016 3.2 billion vaccination doses were purchased globally from 73 manufacturers, representing a total value of $9.3 billion [3].

In high income countries (HICs), the growing need for evidence-informed decision making on the introduction of vaccines is often related to resource allocation decisions that must be made in times of growing health care costs, an ageing population and technological developments leading to scarcity [4, 5]. Proper decision making requires information on who receives what, when and at what costs [5]. In low and middle income countries (LMICs), the increased need for evidence-informed decision making on the introduction of vaccines is often related to the limited (financial) resources available for vaccines in situations where more (comprehensive) vaccine coverage is desired. It is estimated that an extra 4.2 million lives could be saved globally by ensuring access to comprehensive vaccine coverage [6]. However, for GAVI-eligible countries (i.e. poor countries that receive help from the Global Alliance for Vaccine Introduction), adding new vaccines to the EPI programme has increased the price of a full vaccination course from $1.37 in the year 2001 to over $38.80 in 2011 [7]. Accordingly, with limited resources at their disposal, LMIC governments and international donors must decide how to balance the introduction of vaccines against other investments in health care [6, 8]. Currently, these decision processes are ad hoc, non-transparent and driven by interest groups; this makes the system inactive, and leads to misplaced priorities, wasted money and needless deaths [5]. This is especially apparent in LMICs where priorities are set haphazardly due to highly constrained budgets. Investments in health care, including vaccines, in these countries is often
below the 5% of Gross Domestic Product (GDP) investment that is recommended by the World Health Organization (WHO) [9]. However investments in vaccines provide a great return on investment, with net returns estimated to amount to 44 times the costs [10]. To overcome these problems, the development of a more balanced decision process based on science, ethics and public interest and finding consensus is recommended [5]. Information (including evidence) can play an important role in this respect, as information can provide not only data that can support decision making, but also provide a basis for developing a framework or standard procedure for decision making on the introduction of vaccines [11, 12].

**Information on the impact of vaccines: from narrow to broad**

The importance of evidence-informed decision making on the introduction of vaccines is also recognized increasingly in practice and in science. During the 65th World Health Assembly in 2012, for instance, the importance of using information (including evidence) in vaccine decision making was stipulated through the endorsement of the Global Vaccine Action Plan (GVAP) [13]. This plan states that “National legislation, policies and resource allocation decisions should be informed by credible and current evidence regarding the direct and indirect impact of immunization.” [14]

Furthermore, several guidelines on economic evaluations of vaccines have been published by research groups and international organizations to strengthen evidence-based decision making on the introduction of vaccines [15-19]. The core components of these guidelines revolve around estimating the costs and benefits of vaccines, vaccination and immunization programmes. Benefit components traditionally include cost savings in health care or improvements in life expectancy and quality of life. Indirect benefits realized by caregivers and the greater community and/or the effectiveness of the vaccine, as part of a larger programme, are generally not included in these guidelines [20]. Others have investigated the role of different stakeholders (including experts, National Immunization Technical Advisory groups (NITAGs) or technical agencies such as the WHO, the United Nations International Children’s Emergency Fund (UNICEF) and the Global Alliance for Vaccine Introduction (GAVI) in LMICs in the decision-making process [2, 21-29].

While the importance of evidence-informed decision making on the introduction of vaccines is being recognized increasingly, the question about which information is (more) relevant, which deserves higher priority, or is relevant towards aiding decision making is still under debate. In particular, information on the economic impact of vaccines has received specific attention in these debates. The main issue concerns the breadth of this impact [30-34]. In most studies, a narrow perspective is presented [34], as the impact of vaccines through vaccination and immunization programmes is presented in terms of immediate health gains and house-hold costs savings [31]. Other authors have suggested a perspective which focuses on the broader impact and benefits of vaccines [30-38]. The latter include “… potential benefits of vaccination.
aside from health effects, healthcare costs and short term productivity losses due to being ill or caring for someone ill. They typically involve longer term effects and/or wider externalities other than individuals vaccinated and their caregivers”[31] or the “…impacts that stem from the fact that immunization protects individuals not only against getting an illness per se, but also against the long-term effects of that illness on their physical, emotional, and cognitive development” [33]. As seen in these definitions the impact is not only based on vaccines as a technology but perceives vaccination of individuals and immunization programmes as an integral part of the health system and society. Examples of these impacts include behaviour-related productivity gains and community health externalities. Behaviour-related productivity gains resulting from improved child health and survival lead to economic benefits for families [32, 36]. Community health externalities occur among the unvaccinated community members such as the occurrence of herd immunity, in which the chance of becoming infected becomes lower when more individuals in the direct environment are vaccinated. Furthermore, vaccination can prevent antibiotic usage as children don’t become sick in the first place, making vaccination part of the solution for antibiotic resistance prevention [39, 40].

In the ongoing debates on the narrow and broader impact of vaccines, both theoretical and practical arguments for using the broader economic impact of vaccines (instead of the narrow impact) in the decision-making process have been presented. From a theoretical (welfarist economic) point of view, it is often argued that a societal perspective is preferred for conducting an economic evaluation [41-43] as it includes “all costs and consequences regardless of who experiences these” [44, 45]. As the broader impact of vaccines better captures the overall impact of vaccinations and immunization programmes, including effects not directly related to the individual, this interpretation of the economic impact of vaccines seems to be more in line with the welfarist economic point of view and their definition of the societal perspective. From a practical point of view, others argue that the use of a broader perspective is preferable as it makes investment decisions more comparable with other social interventions [46], better reflecting the nature of vaccination in relation to the public good [30, 47], providing better justification with regard to current financing [48] and implementation schemes [49, 50] of vaccines, and possibly opposing the growing vaccine hesitancy movement [51].

Several attempts to provide frameworks for the economic impact of vaccines have therefore been made [30-38, 52]. Despite the relevancy from a theoretical and practical perspective, however, the usefulness of taking the information on the broader economic impact of vaccines into account for decision making on the introduction of vaccines has received little attention so far.
Objectives of the dissertation

Within this context, the overall aim of this thesis is to investigate the use of information on the broader (economic) impact of vaccines in decision making on the introduction of vaccines. Four objectives have been formulated:

1. To determine how the broader perspective (i.e. the societal perspective) is applied in economic evaluations in general.
2. To identify which economic impacts seem relevant towards aiding decision making for vaccine introduction.
3. Based on stakeholders’ perceptions, to determine the relative importance of the identified economic impacts.
4. To retrospectively analyse the role of information in vaccine decision making in a real life case.

Outline of the dissertation

The dissertation is structured around four main parts.

Chapter 2 explores the interpretation of the societal perspective within economic evaluations in general. By using a systematic literature review, the conceptualization of the social perspective is described, and the impact of using a broader perspective is assessed by looking at the impact of intersectoral costs and benefits on the results of economic evaluations.

Chapters 3 and 4 deal with the identification of (broader) economic impacts that are relevant towards aiding decision making on the introduction of a vaccine, and relative importance of these impacts with regard to different stakeholders. In Chapter 3 a mixed method, including interviews and a questionnaire is used, and in Chapter 4 a best-worst scaling questionnaire is used to collect the opinions of the different stakeholders.

In Chapter 5 a document analysis is performed to map the decision-making process on the introduction of the HPV vaccine in the Netherlands that took place from 2006-2009. Furthermore, we investigated what type of information (including evidence) was used during the decision-making process and to what extent (broader) economic evidence did play a role in this decision-making process.

Last, in Chapter 6, an overview is provided of the main findings and of the methodological and theoretical considerations of this dissertation. Furthermore, the implications for research and policy are discussed.
References


CHAPTER 2

Conceptualizations of the societal perspective within economic evaluations: a systematic review

Published as:

Abstract

Objectives: The aim of this study was to investigate how the societal perspective is conceptualized in economic evaluations and to assess how intersectoral costs and benefits (ICBs), that is, the costs and benefits pertaining to sectors outside the healthcare sector, impact their results.

Methods: Based on a search in July 2015 using PubMed, Embase, CINAHL and PsychINFO, a systematic literature review was performed for economic evaluations which were conducted from a societal perspective. Conceptualizations were assessed in NVivo version 11 using conventional and directed content analysis. Trial-based evaluations in the fields of musculoskeletal and mental disorders were analysed further, focusing on the way ICBs impact the results of economic evaluations.

Results: A total of 107 studies were assessed, of which 74 (69.1%) provided conceptualizations of the societal perspective. These varied in types of costs included and in descriptions of cost bearers. Labour productivity costs were included in 72 studies (67.3%), while only 38 studies (35.5%) included other ICBs, most of which entailed informal care and/or social care costs. ICBs within the educational and criminal justice sectors were each included five times. Most of the trial-based evaluations analysed further (n=21 of 28) reported productivity costs. In nine, these took up more than 50% of total costs. In several studies, criminal justice and informal care costs were also important.

Conclusions: There is great variety in the way the societal perspective is conceptualized and interpreted within economic evaluations. Use of the term ‘societal perspective’ is often related to including merely productivity costs, while other ICBs could be relevant as well.

Keywords: Economic evaluation; Costs and cost analysis; Intersectoral costs and benefits; Societal perspective; Systematic literature review.
Introduction

Increasingly, economic evaluations are being considered supportive for decision making on healthcare interventions [1,2]. Because financial resources are scarce and investment options are infinite, it is important that these programmes and interventions are effective not only in terms of health gains and improving quality of life, but that these effects also outweigh the costs of the intervention and the costs of service use in comparison with the best alternative investment in terms of costs for society as a whole. The analyses and reported results of such economic evaluations depend on the perspective from which the economic evaluation is conducted [3]. This perspective can be either narrow, in which a selection of costs and effects are measured and included in the analysis, or broad, comprising all costs and effects of the interventions under comparison.

Within economic evaluations, the most commonly used perspectives include 1) the payer perspective, in which only the costs and effects for a certain party, such as the patient, employer or insurer, are included, 2) the healthcare perspective, which comprises only the costs and effects within the healthcare sector, and 3) the societal perspective, in which the analyst considers all costs and effects that flow from the intervention, regardless of who experiences these [3]. Because the chosen perspective determines the outcome of the evaluation, economic evaluations should be explicit about the perspective they adopt⁴. Several guidelines on good research practices, such as reported in ‘Principles of Good Practice for Budget Analysis: Report of the ISPOR Task Force on Good Research Practices - Budget Impact Analysis’ and ‘Consolidated Health Economic Evaluation Reporting Standards (CHEERS) Statement’ (simultaneous publication in the International Journal of Technology Assessment in Health Care and nine other renowned journals, 2013), have adopted this statement [5-7].

The societal perspective is arguably preferable to the others [4,8,9]. This is because health economics is founded on welfare economics, which indicates that an economic evaluation should include the impact of an intervention on the whole of society [4]. Accordingly, a societal perspective is necessary for making optimal societal decisions [8]. In theory, the definition of the societal perspective, which states that ‘all costs and effects should be included regardless of who experiences these’, seems appropriate. In practice, however, this definition appears less straightforward; looking at costs, the first part of this definition in particular leaves considerable room for discussion as there is often uncertainty regarding which costs should be included in addition to healthcare costs [10]. As a result, the way the societal perspective is conceptualized and interpreted can differ among studies, and the choice of conceptualization can seriously affect the outcome of an economic analysis.
While the leading health economic literature explicitly notes that informal care and productivity losses are potentially important [11-13], other costs outside the healthcare sector are given considerably less attention. Yet, the aforementioned definition does not limit researchers to value only informal care and productivity losses along with the use of health services. In fact, interventions within the healthcare sector can yield a wide array of costs and benefits in sectors outside the healthcare sector. These are also known as ‘intersectoral costs and benefits (ICBs)’ [14,15]. Drost et al. (2013) identified more than 70 ICBs of healthcare interventions; these ICBs were classified into five categories. These include the sectors ‘Education’ (e.g. special education), ‘Labour and Social Security’ (e.g. productivity), ‘Household & Leisure’ (e.g. informal care) and ‘Criminal Justice System’ (e.g. police interventions), and a fifth category for ‘Individual & Family Effects’ (e.g. family conflict), showing that health is connected with the welfare of society through various pathways [14].

Although it is clear that choices are being made when adopting a societal perspective, it is unclear whether choices to omit specific ICBs are made based on a misinterpretation of the societal perspective or measurement issues, and whether an ICB was deliberately omitted or not. There is a danger of leaving out important costs, which can lead to biased results [10,16]. This, in turn, could lead to poor investment and reimbursement decisions in the healthcare sector. It is, therefore, important that both researchers and policy makers have sound knowledge of how the societal perspective is conceptualized and interpreted in economic evaluations, and that both groups have a good understanding of possible discrepancies between these conceptualizations and interpretations. Prior research has already shown that including productivity losses in economic evaluations matters [17]. Unfortunately, little is known about the possible impact of other ICBs. Therefore, the main aim of this study is to find out how the societal perspective is conceptualized and interpreted in economic evaluations, and to assess which ICBs are included within these evaluations. A secondary aim is to illustrate how ICBs could determine the results of these evaluations.

Methods

Literature search
A systematic literature review was conducted focusing on economic evaluations performed from a societal perspective. The reporting of the systematic review was based on a combination of the Preferred Reporting Items for Systematic Reviews and Meta-Analyses (PRISMA) [18] and reporting requirements from the International Journal of Technology Assessment in Health Care.
In July 2015, relevant studies were sought using a design derived from an exemplary literature review [19] and adapted from instructions for retrieving (economic) evaluations [20,21]. In addition, to increase the likelihood and efficiency of finding studies reporting the required information, the search was limited to studies which were published after the CHEERS statement was published in 2013. Since the publications of the CHEERS statement appeared between March and June of 2013, it was decided to include only studies published after 1 July 2013. This date was chosen to maximize the number of studies reporting on the perspective considered in the economic analysis – as per the CHEERS statement. Furthermore, the search was limited to full economic evaluation studies published in English, with the availability of the complete text, conducted on human subjects.

Databases and search terms were initially selected based on recommendations for retrieving relevant economic evaluation studies, which propose a combined search in PubMed and the National Health Service Electronic Evaluation Database (NHS EED) as an appropriate, cost-effective strategy [20]. However, since funding to produce NHS EED ceased at the end of March 2015, we replaced NHS EED with its principle sources: Embase, CINAHL and PsychINFO. Searches were conducted using the search term combination ‘societal’ AND ‘economic evaluation’ OR ‘costs’. Adding the search term ‘costs’ was necessary to increase the sensitivity of the search, because ‘economic evaluation’ and equivalents are not consistently indexed with Medical Subject Heading terms [20].

**Postsearch article selection**

Of the studies found, all duplicates, reviews, design articles, and animal studies which passed the search filter were excluded. Two reviewers independently assessed all titles and abstracts (RD and IP). Titles were selected based on a recommendation in the first item of the CHEERS statement, which states that the study’s title “identifies the study as an economic evaluation or uses more specific terms such as cost-effectiveness analysis” [5]. Subsequently, the abstracts were also checked for describing a economic evaluation. Furthermore, abstracts were checked for use of the word ‘societal’ in combination with either ‘perspective’ or ‘costs’ (or equivalents). Abstracts lacking this combination were excluded.

Finally, full texts (which were all retrieved) were examined for describing full economic evaluations conducted from a societal perspective. Eligibility criteria, framed around PICOS [22], included all non-institutionalized and institutionalized age groups of the population (P), independently of the intervention (I), comparators (C), and outcomes (O), set up as trial- or model-based full economic evaluations (comparing both costs
and outcomes of both the intervention group and comparators), adopting a societal perspective as study design (S). Only these were included in our study.

**Data extraction and analysis**

In the second half of 2015, two reviewers (RD and IP) independently assessed all included studies, after which they compared the assessments. Differences in the results were discussed in author meetings with all authors until uniformity was reached. The data extracted and assessed included conceptualizations of the societal perspective, general study characteristics, and economic evaluation-specific characteristics.

*Conceptualizations of the societal perspective*

Conceptualizations of the societal perspective (if provided) were labelled as one or more of the following, which were not mutually exclusive: 1) provision of a general conceptualization, i.e. mention of broad categories such as ‘direct costs’ and ‘indirect costs’, 2) provision of a specific conceptualization, i.e. mention of cost types such as ‘absenteeism costs’ and ‘general practitioner costs’ or 3) citation of a health economic guideline, journal article or handbook. Furthermore, we also assessed whether studies specified their conceptualizations further to a specific country context, for example the Dutch or Danish societal perspective.

From here, all conceptualizations of the societal perspective were assessed using content analysis in NVivo version 11 [23,24]. This entails an analysis of quotes referring to the societal perspective (e.g. “*this study was conducted from a societal perspective, which means...*”) and was done separately for general and specific conceptualizations. Quotes were defined as general conceptualizations if authors described the societal perspective in generic terms such as ‘all relevant costs’ and did not provide further specifications. If authors did specify relevant costs by mentioning different types of costs (e.g. criminal costs; productivity costs) and/or different cost categories matching the Drummond classification, then this was regarded as a specific conceptualization.

General conceptualizations were analysed using conventional content analysis, which means that for each new conceptualization a code was added to the overview [23]. Specific conceptualizations were analysed using directed content analysis. Costs were classified based on the C1-C4 classification of Drummond et al. (2015), which categorizes costs as healthcare costs (C1), costs in other sectors (C2), patient and family costs, such as out of pocket and travel expenses (C3), and productivity costs (C4) [1]. ICBs (category C2) were further subdivided based on a classification scheme by Drost et al. (2013), which provides a sub-classification into the ‘educational sector’, ‘the criminal justice system’, and ‘household and leisure’ [14]. The latter covers ICBs related to informal care, social care, household help, leisure time and voluntary work.
General study characteristics
The general study characteristics extracted from the full text included year of publication, country of study and the disease area targeted by the intervention, based on the International Statistical Classification of Diseases and Related Health Problems 10th Revision [25]. Interventions which did not target a specific disease, but overall health such as certain health behaviour interventions, were clustered in a separate group. Furthermore, we assessed the type of economic analysis (cost-minimization; cost-effectiveness; cost-utility; cost-benefit; combination), study design (trial; modelling), time horizon (≤1 year; ≤2 years; ≤5 years; ≤10 years; lifetime) and cost categories included in the evaluation. Types of costs were categorized using the classification schemes of Drummond et al. (2015) and Drost et al. (2013) mentioned earlier [1,14]. Costs which were reported as direct or indirect costs were reclassified based on the abovementioned classification schemes.

Economic evaluation specific characteristics
Specific characteristics of an economic evaluation were drawn from a subset of studies. Based on the general study characteristics, it was decided to restrict this extensive analysis to trial-based economic evaluations of interventions within the disease areas of ‘musculoskeletal disorders/dysfunction’ (13 studies) and ‘mental and behavioural disorders’ (15 studies). For all other disease areas, no more than three trial-based evaluations were identified per area. Furthermore, trial-based evaluations offered revealed (measured) costs, while costs in model-based economic evaluations are (largely) hypothetical. Therefore, and given the limited level of required information provided in these studies, model-based evaluations were not further assessed.

Specific characteristics of economic evaluations extracted from the full text included: the outcome measure (monetary; quality adjusted life years; other), outcome in the analysis conducted from the societal perspective, such as the net-monetary benefit, incremental cost-effectiveness ratio (ICER) and incremental cost-utility ratio (ICUR), whether the intervention was cost effective and/or had a positive net benefit from the societal perspective, specific types of C2 and C4 costs, whether a second economic analysis was conducted from a different perspective, whether the outcome of this second analysis was different from the one conducted from the societal perspective, and whether the author mentions cost types which were not included in the evaluation conducted from the societal perspective (and if this was considered to be a limitation of the study).

To illustrate how ICBs could impact ICERs/ICURs, for each of these studies and based on available information reported in the articles, we calculated the proportion of ICB-related costs relative to total costs for the intervention condition(s) and control condition. From here, as has been done for productivity costs in earlier research [17],
we recalculated incremental costs (i.e. costs in the intervention condition minus costs in the control condition) by leaving out costs in the educational sector and criminal justice sector. Only these two sectors were assessed, because little is known about the extent to which ICBs in these sectors determine the results of economic evaluations. Main economic evaluation-specific findings are presented and discussed in this paper. More detailed information on the trial-based studies can be obtained from the first author.

Results

Based on the searches in PubMed, CINAHL, PsychInfo and Embase, 725 unique studies were identified. Of these, 590 were excluded based on an assessment of the titles and abstracts. These were excluded on the basis of being design articles, reviews, not describing the study as being an economic evaluation or not mentioning the societal perspective. Of the 135 left, another 28 were excluded, of which 17 were excluded because they appeared to have been published before 1 July 2013. This resulted in 107 included studies (Figure 1).

Conceptualizations of the societal perspective

Of the 107 studies (Supplementary file 1), only 74 provided a conceptualization of the societal perspective. Further analysis showed that, of these 74 studies, 18 studies (24%) provided a general conceptualization of the societal perspective, 50 studies (68%) provided a specific conceptualization and six studies (8%) provided both. The other 33 studies did not provide any conceptualization of the societal perspective in the text.

In total, 25 studies refer to a health economic guideline, journal article or handbook. Sources that were cited two or more times were Gold et al. (1996) [3], Byford (1998) [4], Drummond et al. (2005) [26], and the US Panel on Cost-effectiveness in Health and Medicine (which uses the same definition as Gold et al.). Five studies explicitly mentioned that a country-specific societal perspective was used.

In total, ten clusters of general conceptualizations could be identified (Table 1). The most commonly used conceptualizations were “all costs irrespective of the payer”, “all costs from whatever source” and “all costs and benefits irrespective to whom”.
Looking at the 56 specific conceptualizations (Table 1), types of healthcare costs (34 studies) or productivity costs (33 studies) were named most. Patient and family costs were named in 19 of the conceptualizations, and 15 conceptualizations mentioned costs in other sectors. Costs in the educational sector were mentioned in one conceptualization, costs in the criminal justice sector in five and household and/or leisure costs in ten. Intervention costs were mentioned in only ten of the specific conceptualizations. Some specific costs could not be classified based on the specific classification scheme of Drummond (26 studies) and are, therefore, not presented in Table 1. Of these, 20
studies mentioned direct costs, 18 indirect costs and one also added intangible costs in the equation. Another eight studies included non-medical or non-health(care) costs. Furthermore, one study divided the included costs into payer, participant and opportunity costs. Four studies mentioned the outcomes in their conceptualization of the societal perspective. Detailed information on the conceptualizations can be obtained from the first author.

Table 1. General and specific conceptualizations of the societal perspective

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<td>All costs and benefits irrespective to whom</td>
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<tr>
<td>All costs irrespective of the payer</td>
<td>6</td>
</tr>
<tr>
<td>All costs to all individuals in society</td>
<td>2</td>
</tr>
<tr>
<td>All relevant costs for and effects on society</td>
<td>2</td>
</tr>
<tr>
<td>Costs shouldered by both provider and household</td>
<td>1</td>
</tr>
<tr>
<td>Any costs incurred by the patients</td>
<td>2</td>
</tr>
<tr>
<td>The overall societal benefits of the programme whether intended or not</td>
<td>1</td>
</tr>
<tr>
<td>All relevant costs associated with the burden of the disease</td>
<td>1</td>
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<tr>
<td>Costs associated with utilization of health care</td>
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<td>Home care services</td>
<td>1</td>
</tr>
<tr>
<td>Hospital</td>
<td>9</td>
</tr>
<tr>
<td>Laboratory tests</td>
<td>1</td>
</tr>
<tr>
<td>Medical</td>
<td>9</td>
</tr>
<tr>
<td>Medicare reimbursement</td>
<td>3</td>
</tr>
<tr>
<td>Nursing home care</td>
<td>1</td>
</tr>
<tr>
<td>Primary care</td>
<td>2</td>
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<tr>
<td>Provider</td>
<td>2</td>
</tr>
<tr>
<td>Social care</td>
<td>3</td>
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<tr>
<td><strong>Productivity costs</strong></td>
<td>25</td>
</tr>
<tr>
<td>Absenteeism work</td>
<td>8</td>
</tr>
<tr>
<td>Disability payment</td>
<td>1</td>
</tr>
<tr>
<td>Lost income</td>
<td>2</td>
</tr>
<tr>
<td>Lost labour force</td>
<td>1</td>
</tr>
<tr>
<td>Work time lost</td>
<td>6</td>
</tr>
</tbody>
</table>

*A list of references and detailed information can be obtained from the first author. Numbers are based on clear reporting of these types of costs, and are, therefore, dependent on the quality of reporting. Some reclassification was required given the frequent classification into direct/indirect costs.*
It is important to mention that the costs named in these conceptualizations do not always represent the variety of costs taken into account, for many costs are mentioned elsewhere in the methods and results sections of the articles. For example, most studies included intervention costs in their analysis, while hardly any included these costs in the conceptualization of the societal perspective. This becomes evident when comparing the results in Table 1 and Table 3, the latter of which is discussed later on.

**General study characteristics**

Around half of the included studies (n=56) covered trial-based economic evaluations and around half (n=51) covered modelling studies (Table 2). Approximately one-third of the 107 included studies were US-based (n=36) and more than one-fifth were based in the Netherlands (n=24). Sweden (n=8) and Canada (n=7) took third and fourth place in numbers of included studies. In contrast, a fairly limited number of studies from the UK (n=5) were included. Although the societal perspective is preferred in international literature [4], it is recommended and commonplace in the UK to conduct economic evaluations from the perspective of the NHS [27]. The main focus in the US studies was on modelling (n=30, 83.3%), whereas most of the evaluations in the Netherlands were trial-based (n=23, 95.8%). The majority of studies (n=60) covered interventions targeting musculoskeletal disorders/dysfunctions, mental and behavioural disorders, cardiovascular diseases, or infectious diseases. Most economic evaluations within the field of mental and behavioural disorders were trial-based (15 out of 17 studies), while in the fields of cardiovascular and infectious diseases model-based economic evaluations were more common (18 out of 21 studies).

In total, 79 studies were CUA-based, either as a standalone analysis or in combination with a CEA. Most CEAs were trial-based, while the majority of less common CBAs were model-based. The majority of the trial-based evaluations (78.6%) had a follow-up of no longer than one year. Apart from one study, which assessed costs over a one-year timeframe 15 years post intervention, no trial-based evaluations were identified with a follow-up longer than five years. Most modelling studies (58.8%) projected the lifetime costs and consequences of the intervention.
<table>
<thead>
<tr>
<th>Study characteristic</th>
<th>Number of studies</th>
<th>All</th>
<th>Trial</th>
<th>Modelling</th>
</tr>
</thead>
<tbody>
<tr>
<td>Country of study</td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>US</td>
<td>36 (34)</td>
<td>6 (11)</td>
<td>30 (59)</td>
<td></td>
</tr>
<tr>
<td>The Netherlands</td>
<td>24 (22)</td>
<td>23 (41)</td>
<td>1 (2)</td>
<td></td>
</tr>
<tr>
<td>Sweden</td>
<td>8 (8)</td>
<td>5 (9)</td>
<td>3 (6)</td>
<td></td>
</tr>
<tr>
<td>Canada</td>
<td>7 (7)</td>
<td>4 (7)</td>
<td>3 (6)</td>
<td></td>
</tr>
<tr>
<td>UK</td>
<td>5 (5)</td>
<td>3 (5)</td>
<td>2 (4)</td>
<td></td>
</tr>
<tr>
<td>Spain</td>
<td>4 (4)</td>
<td>3 (5)</td>
<td>1 (2)</td>
<td></td>
</tr>
<tr>
<td>Thailand</td>
<td>4 (4)</td>
<td>0 (0)</td>
<td>4 (8)</td>
<td></td>
</tr>
<tr>
<td>Other/multiple countries</td>
<td>19 (18)</td>
<td>12 (21)</td>
<td>7 (14)</td>
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<tr>
<td>Disease area</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Musculoskeletal disorders/dysfunction</td>
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<td>13 (23)</td>
<td>9 (18)</td>
<td></td>
</tr>
<tr>
<td>Mental and behavioural disorders</td>
<td>17 (16)</td>
<td>15 (27)</td>
<td>2 (4)</td>
<td></td>
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<tr>
<td>Cardiovascular diseases</td>
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<td>2 (4)</td>
<td>9 (18)</td>
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</tr>
<tr>
<td>Infectious diseases</td>
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<td>1 (1)</td>
<td>9 (18)</td>
<td></td>
</tr>
<tr>
<td>Cancer</td>
<td>8 (8)</td>
<td>3 (5)</td>
<td>5 (10)</td>
<td></td>
</tr>
<tr>
<td>Obesity and diabetes</td>
<td>5 (5)</td>
<td>2 (4)</td>
<td>3 (6)</td>
<td></td>
</tr>
<tr>
<td>Dental problems</td>
<td>4 (4)</td>
<td>3 (5)</td>
<td>1 (2)</td>
<td></td>
</tr>
<tr>
<td>Kidney and urinary tract diseases/dysfunction</td>
<td>3 (3)</td>
<td>2 (4)</td>
<td>1 (2)</td>
<td></td>
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<tr>
<td>Pain and fatigue</td>
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<td>3 (5)</td>
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<tr>
<td>Lung diseases</td>
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<td>0 (0)</td>
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</tr>
<tr>
<td>Hearing disorders</td>
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<td>1 (2)</td>
<td>1 (2)</td>
<td></td>
</tr>
<tr>
<td>Pregnancy and neonatal care</td>
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<td>1 (2)</td>
<td>1 (2)</td>
<td></td>
</tr>
<tr>
<td>Non-specific (general health, health behaviour)</td>
<td>8 (8)</td>
<td>5 (9)</td>
<td>3 (6)</td>
<td></td>
</tr>
<tr>
<td>Other</td>
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<td>3 (5)</td>
<td>7 (14)</td>
<td></td>
</tr>
<tr>
<td>Type of analysis</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cost-minimization analysis</td>
<td>4 (4)</td>
<td>3 (5)</td>
<td>1 (2)</td>
<td></td>
</tr>
<tr>
<td>Cost-effectiveness analysis</td>
<td>16 (15)</td>
<td>12 (21)</td>
<td>4 (8)</td>
<td></td>
</tr>
<tr>
<td>Cost-utility analysis</td>
<td>55 (51)</td>
<td>21 (38)</td>
<td>34 (67)</td>
<td></td>
</tr>
<tr>
<td>Cost-benefit analysis</td>
<td>6 (6)</td>
<td>1 (2)</td>
<td>5 (10)</td>
<td></td>
</tr>
<tr>
<td>Cost-effectiveness + cost-utility analysis</td>
<td>24 (22)</td>
<td>17 (30)</td>
<td>7 (14)</td>
<td></td>
</tr>
<tr>
<td>Other combination</td>
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<td>2 (4)</td>
<td>0 (0)</td>
<td></td>
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<tr>
<td>Time horizon</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>≤1 year</td>
<td>51 (48)</td>
<td>44 (79)</td>
<td>7 (14)</td>
<td></td>
</tr>
<tr>
<td>≤2 years</td>
<td>6 (6)</td>
<td>6 (11)</td>
<td>0 (0)</td>
<td></td>
</tr>
<tr>
<td>≤5 years</td>
<td>9 (8)</td>
<td>3 (5)</td>
<td>6 (12)</td>
<td></td>
</tr>
<tr>
<td>≤10 years</td>
<td>1 (1)</td>
<td>0 (0)</td>
<td>1 (2)</td>
<td></td>
</tr>
<tr>
<td>Lifetime</td>
<td>30 (28)</td>
<td>0 (0)</td>
<td>30 (59)</td>
<td></td>
</tr>
<tr>
<td>Multiple</td>
<td>3 (3)</td>
<td>0 (0)</td>
<td>3 (6)</td>
<td></td>
</tr>
<tr>
<td>Unspecified/unclear</td>
<td>7 (7)</td>
<td>3 (5)</td>
<td>4 (8)</td>
<td></td>
</tr>
</tbody>
</table>
Types of costs included

Nearly all studies clearly report having included intervention costs and healthcare costs (Table 3), of which some might have used these terms interchangeably for the same types of costs. Nearly half of the 107 included studies (n=49) included patient and family costs such as out of pocket expenses, travel costs and/or living costs. The majority of the studies (n=72, 67%) included costs related to labour productivity, such as costs related to absenteeism, presenteeism and unemployment. However, productivity costs were more frequently included in studies on interventions targeting musculoskeletal dysfunctions/disorders (86%) and mental and behavioural disorders (94%) than in studies on interventions targeting cardiovascular diseases (36%) and infectious diseases (60%). Related to this finding, productivity costs were more often included in trial-based economic evaluations (n=43, 77%) than in model-based economic evaluations (n=29, 57%). Only 38 studies (36%) included other ICBs, of which most included only costs related to informal care, household help and/or social care. Again, these were more frequently included in trial-based evaluations. Studies which included ICBs within the educational sector and criminal justice sector were scarce. Both types were included five times, of which one of the studies which included educational costs was in the field of infectious diseases and two of the studies which included criminal justice costs were in the field of mental and behavioural disorders.

Impact of ICBs on economic evaluation results

Of the thirteen trial-based economic evaluations in the disease area of musculoskeletal disorder/dysfunction, nine explicitly reported the follow-up costs for ICBs. All of these reported costs related to labour productivity, such as absenteeism and presenteeism costs. In six of these, (combined) productivity-related costs took up more than 50% of the total costs in both the intervention as well as the control arms. Two studies reported costs related to informal care. In one of these, informal care costs took up 18% of the costs in the control condition and 29% of the costs in the intervention condition. In the other study, the weight of these costs relative to the total costs was close to 0%. Costs related to other ICBs were not explicitly reported. Seven studies conducted additional analyses from other perspectives: six were from the healthcare/health system perspective and one from the employer’s perspective. Differences in results between the societal perspective and other perspectives underlined the important role of ICBs. Six studies explicitly mentioned cost types which were not included in the study, but could have been of importance. The types and number of cost items mentioned in the discussion sections varied per study.
### Table 3 Types of costs reported to be included in economic evaluations (n. %)

<table>
<thead>
<tr>
<th>Type of costs</th>
<th>Disease area</th>
<th>Study design</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>All</td>
<td>MD</td>
</tr>
<tr>
<td>Intervention costs</td>
<td>107</td>
<td>22 (21)</td>
</tr>
<tr>
<td>Healthcare costs</td>
<td>100</td>
<td>20 (91)</td>
</tr>
<tr>
<td>Patient and family costs</td>
<td>49 (46)</td>
<td>8 (36)</td>
</tr>
<tr>
<td>Productivity costs</td>
<td>72 (67)</td>
<td>19 (86)</td>
</tr>
<tr>
<td>Costs in other sectors</td>
<td>38 (36)</td>
<td>5 (23)</td>
</tr>
<tr>
<td>– Household and informal care</td>
<td>30 (28)</td>
<td>5 (23)</td>
</tr>
<tr>
<td>– Leisure and voluntary work</td>
<td>6 (6)</td>
<td>1 (5)</td>
</tr>
<tr>
<td>– Education costs</td>
<td>5 (5)</td>
<td>0 (0)</td>
</tr>
<tr>
<td>– Criminal justice costs</td>
<td>5 (5)</td>
<td>0 (0)</td>
</tr>
</tbody>
</table>

*Based on a thorough full-text analysis by two independently operating researchers. Numbers are based on clear reporting of these types of costs, and are, therefore, dependent on the quality of reporting. Some reclassification was required given the frequent classification into direct/indirect costs.

Classification based on a combination of schemes in Drummond et al. (2015) and Drost et al. (2013) [1, 14].

MD= Musculoskeletal disorders/dysfunction, MH= Mental and behavioural disorders, CD= Cardiovascular diseases, ID= Infectious diseases.
Of the fifteen mental/behavioural health trial-based economic evaluations, thirteen explicitly reported the follow-up costs for ICBs. Twelve of these reported costs related to labour productivity, such as costs of absenteeism and presenteeism. In three of these, productivity-related costs took up more than 50% of the total costs in both the intervention as well as the control arms and in all three, presenteeism costs outweighed absenteeism costs. Five studies reported costs related to informal care or domestic productivity. In one of these, informal care costs took up 66% of the costs in the control condition and 67% of the costs in the intervention condition. In the other five studies, the weight of these costs relative to the total costs was below 20%.

Two studies in the field of mental/behavioural health reported costs within the criminal justice sector. In one, crime costs and criminal justice costs took up 25% of the total costs in the intervention condition and 18% of the total costs in the control condition [28]. The recalculation without these costs shifted incremental costs from GBP -350 to GBP -1,896. In the other study, costs related to arrests, court, probation and jail/prison time took up 24% of the total costs in the intervention condition and 63% of the total costs in the control condition [29]. Here, the recalculation resulted in a shift from USD -1,630 to USD -423. Costs related to other ICBs were not explicitly reported. Eight studies conducted additional analyses from other perspectives: five were from the healthcare/health system perspective, two from the employer’s perspective and one from the criminal justice services’ perspective. Differences in results between the societal perspective and other perspectives underlined the important role of ICBs. Three studies explicitly mentioned costs which were not included in the study, but could have been of importance.

As mentioned earlier, more detailed information on the trial-based studies can be obtained from the first author.

Discussion

Conclusion

Based on the results, it can be concluded that there is great variety in the way the societal perspective is conceptualized and executed within economic evaluations. Consequently, there is great variety in the types of costs included in the analyses of the assessed studies.

The authors of included studies who did pay attention to the conceptualization of the societal perspective (n=74) used a general conceptualization, and/or used a specific conceptualization, by mentioning specific costs to describe their interpretation of the societal perspective. Both types were commonly used; eighteen studies used a general
conceptualization, 50 studies used a specific conceptualization and six used both. Most of the authors who operationalized the societal perspective in a specific conceptualization explicitly mentioned productivity costs or related terms, which could have been their justification for using the term societal perspective. The classification of costs in (in)direct (non)-medical categories is also found to be widely used instead of the sector-based classification of Drummond.

The conceptualization of the societal perspective was not often mentioned and discussed in the discussion sections of studies. However, some studies did discuss this issue. Some studies regarded their interpretation of the societal perspective to be a weakness of the study [30,31]. Others perceived their interpretation of the societal perspective as a strength [32-35].

In trial-based evaluations within the field of musculoskeletal disorders/dysfunction, productivity costs more often took up a large proportion of the total costs than in evaluations in the field of mental and behavioural disorders. However, these costs were shown to be important in this field as well. The two of the mental health studies which explicitly reported costs related to ICBs within the criminal justice sector showed that restricting economic evaluations to healthcare costs and productivity costs alone could sometimes be insufficient. Despite the differences between disease areas and even between studies within these disease areas, this literature review shows that costs related to ICBs often take up a considerable proportion of the total costs of an intervention.

Although this evidence for ICBs other than those related to productivity is scarce, it is clear that, depending on the type of intervention, the disease area, and the target group, omitting ICBs from analyses conducted from the societal perspective could lead to biased results. Furthermore, when this leads to a biased ICER, ICUR or other important economic outcome, omitting ICBs may lead to poor decision making when choosing between care as usual and an alternative.

**Research and policy implications**

How the societal perspective is operationalized remains largely in the eye of the beholder [36]. Referring to the classification scheme of Drost et al. (2013), it is clear that, even if the societal perspective is chosen, not all 70 ICBs can be or should be included [14]. Adopting the societal perspective raises measurement and valuation challenges [10,37]. Furthermore, not all ICBs may be considered important enough to be included in the economic evaluations of certain interventions. For example, it is clear that costs within the criminal justice sector are not important for the economic evaluation of blood pressure medication, while the results of this literature review
show that they might be important for the field of mental and behavioural health. Although the decision regarding which ICBs to include will remain based on expectations on what are considered to be ‘big tickets’, the results of this literature review underline the importance of making well-informed and argued decisions on which costs to include and exclude from analysis.

Because ICBs are disease-specific, it is advised to always consult experts in the field to know which ICBs are relevant for specific diseases and, accordingly, the interventions targeting these. The ICB classification scheme of Drost et al. can be provided to these experts for them to consult during the process of deciding which ICBs should be measured and valued [14]. As mentioned earlier, wrong decisions lead to biased results [10]. Our findings affirm the earlier statement of the ISPOR Task Force on Good Research Practices about the wide misunderstanding and misuse of the term ‘societal perspective’ within economic evaluations [37]. Policy makers, therefore, should be vigilant concerning this matter.

The way the societal perspective is conceptualized and executed within economic evaluations is partly dependent on country-specific health economic guidelines. Looking at productivity costs, a review of Knies et al. (2010) showed that the majority of examined guidelines (22 of 30) recommend using the societal perspective, but vary in the way productivity costs should be valued [9]. However, the use of the term ‘societal perspective’ should not be justifiable merely based on the choice of including productivity costs. Concord with this can be found in the updated version of the Dutch guidelines for costing research, which was published and presented in February 2016. These state that ICBs within the educational sector and criminal justice sector could play a vital role in economic evaluations as well (38). This goes for all types of analysis, including CEA, CUA and CBA.

Limitations
The findings of this study need to be placed in the context of three limitations. First, the findings of the review were dependent on the quality of the reporting in included studies. The amount and quality of information which could be drawn from these studies varied. Some studies were less detailed and structured than others, which made it harder or impossible to retrieve the required information. Furthermore, some elements were harder to retrieve than others. For example, although a classification of costs into sectors is considered to provide more structure [1], the majority of studies (n=60, 56.1%) used the alternative of classifying costs into direct and indirect costs. Therefore, costs had to be reclassified. However, the chance of errors in retrieving and reclassifying information has been minimized through a double and independent analysis by two of the authors. Furthermore, the choice to include only papers which
were published after publication of the CHEERS might have helped. Notwithstanding, what is not reported in papers might be more interesting than what is, and our study was limited due to this (un)deliberate reporting bias. This limitation shows the value of and need for reporting guidelines such as the CHEERS and the Consolidated Standards of Reporting Trials [5,39].

Second, our search for and inclusion of literature was restricted to published research articles, whereas unpublished or grey literature could have provided additional valuable findings. However, it is assumed that the selection made for a broad and sensitive search, and that 107 studies which were included are representative of the way the societal perspective is nowadays conceptualized and interpreted in health economic studies.

Third, several methodological choices needed to be made for feasibility and practical reasons, of which some could be important for future studies. The included studies were not assessed for methodological quality. Furthermore, costs were classified based on the classification schemes of Drummond et al. (2015) and Drost et al. (2013) [1,14], while other ways of classifying costs could have influenced results. Last, the in-depth analysis on ICBs was restricted to trial-based economic evaluations on interventions targeting musculoskeletal disorders/dysfunction and mental/behavioural disorders. The number of studies in other disease areas was limited. Recalculation of ICERs was done merely on reported information, not based on the original datasets containing individual patient data, which were not accessible to the authors. Model-based evaluations were not assessed, given the fact that the majority of the model-based studies did not offer a detailed overview of costs. Furthermore, trial-based evaluations offered revealed (measured) costs, while costs in model-based economic evaluations are (largely) hypothetical.
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CHAPTER 2

Supplementary file 1


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CHAPTER 3
Stakeholders’ perception on including broader economic impact of vaccines in economic evaluations in low and middle income countries: a mixed methods study

Published as:
Abstract

Background: Current economic evaluation guidelines mainly concentrate on immediate health gains and cost savings for the individual involved in the intervention. However, it has been argued that these guidelines are too narrow to capture the full impact of vaccination and immunization programmes in low and middle income countries. The inclusion of broader economic impact of vaccines (BEIVs) has therefore been proposed. Some examples of these are productivity-related gains, macro-economic impact, and different externalities. Despite their potency, the extent to which such benefits can and should be incorporated into economic evaluations of vaccination is still unclear. This mixed methods study aims to assess the relevance of BEIVs to different stakeholders involved in the decision making on the introduction of vaccines.

Methods: In this mixed method study an internet based survey was sent to attendees of the New and Underutilized Vaccines Initiative meeting in Montreux, Switzerland in 2011. Additionally, semi-structured interviews of 15 minutes each were conducted during the meeting. Study participants included decision makers, experts and funders of vaccines and immunization programmes in low and middle income countries. Descriptive analysis of the survey, along with identification of common themes and factors extracted from the interviews and open survey questions was undertaken.

Results: Evidence on macro-economic impact, burden of disease and ecological effects were perceived as being most valuable towards aiding decision making for vaccine introduction by the 26 survey respondents. The 14 interviewees highlighted the importance of burden of disease and different types of indirect effects. Furthermore, some new interpretations of BEIVs were discussed, such as the potential negative impact of wastage during immunization programmes and the idea of using vaccines as a platform for delivering other types of health interventions. Interviewees also highlighted the importance of using a broader perspective in connection to measuring economic impacts, particularly when attempting to derive the value of newer, more expensive vaccines.

Conclusion: According to participants, BEIVs were seen as being equally important as traditional outcome measures used in cost-effectiveness analyses. Such insight can be used to shape research agendas within this field and to eventually create broader, more inclusive practical guidelines for economic evaluations of vaccines.

Keywords: Mixed methods, Economic evaluations, Externalities, Vaccines, Immunization, Decision making, Low and middle income countries, Developing countries.
Background

It is estimated that in 2013, 6.3 million children worldwide died before turning five, equal to almost 17,000 children every day [1]. The leading causes of under-five mortality among children have been found to be pneumonia, other acute respiratory infections, and childhood diarrhea [1,2]. Despite a commendable average reduction of 49% from 1990 to 2013 [1], the decrease in current mortality rate will need to be quadrupled in order to reach the Millennium Development Goal of a two-thirds reduction in child mortality by 2015 [2]. It is estimated that an extra 4.2 million lives could be saved by ensuring access to comprehensive vaccine coverage [3]. However, low and middle income countries (LMICs) and international donors alike only have limited resources at their disposal. Hence, governments and donors have to trade off purchasing vaccines against other health care investment decisions [4,5]. Economic tools such as cost-benefit (CBA) and cost-effectiveness analysis (CEA) have the potential to strengthen the use of evidence in such a decision making context [6], hence creating a more transparent framework for vaccine introduction. Vaccine introduction can be interpreted as the addition of a vaccine to the Expanded Programme on Immunization (EPI programme), the introduction of a new product formulation that was already part of the programme, a new combination vaccine, or a new route of administration for an already covered vaccine [7].

One of the key issues during vaccine introduction, besides issues related to the disease and the strength of the immunization programme and the health system, is the vaccine itself in terms of safety, efficacy and the economic and financial consequences of introducing the vaccine [7]. Several guidelines on economic evaluations of vaccines have been published by research groups and international organizations to strengthen evidence-based decision making on the introduction of vaccines [8-12]. The core components of these guidelines revolve around estimating the costs and benefits of vaccines and immunization programmes. Benefit components traditionally include health care cost savings or improvements in life expectancy and quality of life. Indirect benefits realized by caregivers and the greater community and/or effectiveness of the vaccine, as part of a larger programme, are generally not included in these guidelines [13].

A report developed for the World Bank’s Human Development Network (Health, Nutrition and Population Family series) suggests that policy makers do not base their decision solely on the CEA results currently prescribed due to a lack of transparency and inability to factor in country specific contextual factors [4]. Moreover, it has been argued that the use of CEA alone may be too narrow to capture the overall impact of vaccination [14-18] and other child health programmes [19]. In line with this report several initiatives, such as the Pan American Health Organization’s (PAHO) ProVac
Initiative in Latin America [6,20], strengthen the process of national decision making by providing better infrastructure and tools for economic analysis, including training, data collection and analysis and general advocacy for the use of economic evidence in decision making [6]. Their programme ProVac trains national teams to develop policy briefs using a framework with technical, financial, operational and social criteria.

Recent reviews of the broader economic impact of vaccines (BEIVs) have identified several domains that are not adequately captured by traditional metrics such as morbidity, mortality and generic health utility measures such as Disability Adjusted Life Years (DALY) and Quality Adjusted Life years (QALY) (see Table 1) [4,14,16,19,21-28]. However, some of the broader domains discussed (e.g. behavior-related productivity gains), are based on theoretical concepts and have not been subject to adequate empirical quantification. It is therefore important to assess the relevance of including some of these broader economic considerations in economic evaluation studies for various stakeholders, prior to their inclusion in research and practical guidelines. Hence, the goal of this study is to gauge the importance of the various BEIVs from a stakeholder perspective, and clarify the extent to which BEIVs can and should be incorporated into the guidelines for economic evaluations of vaccines to support policymakers and external funders in making decisions on vaccine introduction.

Methods

Our study utilized a mixed method triangulation convergence model design [29]. This design allowed for simultaneous collection of both quantitative and qualitative data but also permitted separate analysis of the two components prior to comparing their respective results. The rationale for choosing this approach was to allow our qualitative findings to elucidate the quantitative data [29] The qualitative component consisted of face-to-face interviews (further referred to as interviews with interviewees) and the quantitative component involved the use of an internet based survey (further referred to as survey with respondents). Both interviews and survey were concurrently conducted among the participants of the New and Underutilized Vaccines Initiative (NUVI) meeting in Montreux (Switzerland) in May 2011. This meeting was selected because of good representation from all major stakeholders involved in vaccine introduction. A wide range of stakeholder groups were represented including donor programmes such as Global Alliance for Vaccines and Immunization (GAVI alliance) and the Bill and Melinda Gates Foundation, international organizations such as United Nations International Children’s Emergency Fund (UNICEF) and World Health Organization (WHO), pharmaceutical companies, research institutes, national managers for the EPI programme, and other government or non-government (PATH, AMP, etc.) representatives.
Table 1. Categorized list of the benefits of vaccination.

<table>
<thead>
<tr>
<th>Category</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>A. Burden of disease</strong></td>
<td></td>
</tr>
<tr>
<td>1. Morbidity</td>
<td>Cases averted [14]</td>
</tr>
<tr>
<td>2. Mortality</td>
<td>Deaths averted [14]</td>
</tr>
<tr>
<td>3. Quality of life measures</td>
<td>DALYs and QALYs [14,16]</td>
</tr>
<tr>
<td>4. Health care cost savings</td>
<td>Reduction in cost of health care borne by the public sector or private individuals [16,23]</td>
</tr>
<tr>
<td>5. Governmental savings</td>
<td>Reduction in overall costs of government expenses [21]</td>
</tr>
<tr>
<td><strong>B. Productivity-related gains [14,22]</strong></td>
<td></td>
</tr>
<tr>
<td>1. Care-related productivity gains</td>
<td>Reduction in lost days of work due to sickness or caring for a sick patient</td>
</tr>
<tr>
<td>2. Outcome-related productivity gains</td>
<td>Increased lifetime productivity due to better health improves cognition, educational attainment and physical strength</td>
</tr>
<tr>
<td>3. Behaviour-related productivity gains</td>
<td>Economic improvements due to changes in household choices such as fertility and consumption/saving as a result of improved child health and survival</td>
</tr>
<tr>
<td><strong>C. Ecological effects</strong></td>
<td></td>
</tr>
<tr>
<td>1. Prevalence of drug resistance</td>
<td>Vaccination can prevent disease and thus obviate the need for antibiotic use, reducing the prevalence of antibiotic resistant strains [22]</td>
</tr>
<tr>
<td>2. Serotype replacement effects</td>
<td>After the introduction of vaccine, non-vaccine serotypes may well replace vaccine serotypes, leading to a smaller reduction in disease burden over time [14,24].</td>
</tr>
<tr>
<td>3. Herd effect</td>
<td>Benefits accruing because vaccination improves outcomes among unvaccinated community members [21]</td>
</tr>
<tr>
<td><strong>D. Indirect effects</strong></td>
<td></td>
</tr>
<tr>
<td>1. Equity</td>
<td>More equal distribution of health outcomes [4,19].</td>
</tr>
<tr>
<td>2. Interaction with other interventions</td>
<td>Events happening during the evaluation period not related the intervention [4,25].</td>
</tr>
<tr>
<td>3. Health resources</td>
<td>Impact of vaccine programmes on amount of health resources available (time, availability) [4,25]</td>
</tr>
<tr>
<td>4. Priority of interventions</td>
<td>Overlooking importance of social determinants of health by focusing on ‘silver bullets’ and ‘mass campaigns’ instead of adapting interventions to the prevailing culture and socioeconomic conditions, which generate the felt needs [23]</td>
</tr>
<tr>
<td><strong>E. Macro-economic impact</strong></td>
<td></td>
</tr>
<tr>
<td>1. Burden on other sectors</td>
<td>Macro-economic effect of vaccines on other sectors during epidemics [26]</td>
</tr>
<tr>
<td>2. School absenteeism</td>
<td>Amount of schooldays missed due to illness [16,27,28].</td>
</tr>
</tbody>
</table>
Ethical clearance
According to the Maastricht Ethical Review Committee (METC) “no ethical approval was required as the study is not concerned with medical research”.

Quantitative data collection and analysis
An email was sent to the respondents one week prior to the NUVI meeting inviting them to participate in an online survey consisting of three parts: (i) introductory questions about the professional background of the respondents and expertise (ii) questions using a 5-point Likert-scale on the importance of different organizations involved in the decision-making process, types of evidence used and scenarios gauging the importance of availability of BEIVs for decision making, (iii) three open questions about the importance of different types of evidence currently used for decision making on the introduction of vaccines. The different scenarios were based on various types of effects and outcomes documented in the literature (see Table 1) [4,14,16,19,21-28]. These types were categorized into five domains, i.e. burden of disease, productivity-related gains, ecological effects, indirect effects and macroeconomic impact (Supplementary file 1).

First, among all respondents, a median was calculated for every identified impact separately. Second, medians were calculated for every domain by first calculating the means for every respondent separately per domain. These means were used to calculate the median per domain among all respondents. Medians of 5 were regarded as very important, 4 as important, 3 as more or less important, 2 as somewhat important and 1 as not important. The calculated medians per domain were visualized by using box plots to give insight in their relative importance. Third, subgroup analysis was conducted to compare medians per domain from different geographical working areas (global, low income, middle income) and by institutional affiliation (government, international organization, research institution). The geographical working areas were based on the World Bank GDP classification of countries in 2011 [30].

Qualitative data collection and analysis
Respondents of the quantitative survey were offered the opportunity to self-select themselves into the interview sample. Interviewees were also personally recruited by RH, lvdP, MPVA and MJ during meeting breaks. The interview questions were exploratory in nature and based on themes covered in the survey. Interviewees were first asked to describe the current decision-making process in the country(ies) or region(s) they were responsible for. Subsequent questions covered the applicability of BEIVs to their jurisdiction; any known economic evaluation cases wherein evidence alluding to a BEIV has been included and the methodology utilized for its measurement; the relevance of BEIVs when applied to both traditional EPI vaccines and newer, next
generation vaccines (Additional file 2). Representatives from all relevant stakeholder groups were interviewed by either one or two interviewers.

The interview transcripts, interviewer notes and answers to the open-ended survey questions were summarized and analyzed by IP using a qualitative data analysis program (Nvivo). This was done by extracting basic themes from each of the different sources, using the theoretical framework underlying the survey as a reference point. Per effect, the specific information mentioned in the interviews was listed and quotes were selected. New topics were added into the framework if one interviewee mentioned a topic that was not previously captured. All authors discussed accuracy of the analyses and consensus was obtained in case of disagreement.

**Merging of separate analyses**

Survey responses and interview comments were combined for each domain. Interviewee comments were used to explain results or to elucidate outcomes by giving practical examples of specific BEIVs.

**Results**

Out of 140 respondents invited, 26 completed the survey in full while 11 respondents commenced but did not complete any of the analyzed open or Likert-scale questions. Of the 26 surveys included in the final analysis, 10 contained at least one or more questions with a missing response (see Figure 1).

*Figure 1. Flowchart participants of survey.*
Survey respondents were of an average age of 45 years (SD 8.34), with an equal gender split. The average work experience of respondents in the field of immunization was 14.6 years (SD 10.75). Four worked exclusively in low income countries (LICs) and seven in middle income countries (MIC). Fifteen respondents worked in a mixed LMICs environment. In total, all respondents belonged to one of five stakeholder groups being represented at the meeting (see Table 2).

Table 2. Distribution of institutional background (N=26)

<table>
<thead>
<tr>
<th>Institutional background</th>
<th>N = 26</th>
<th>Percentage (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Government</td>
<td>4</td>
<td>15.4%</td>
</tr>
<tr>
<td>International Organization</td>
<td>12</td>
<td>46.2%</td>
</tr>
<tr>
<td>Research institute</td>
<td>5</td>
<td>19.2%</td>
</tr>
<tr>
<td>Donor</td>
<td>3</td>
<td>11.5%</td>
</tr>
<tr>
<td>Vaccine manufacturer</td>
<td>2</td>
<td>7.7%</td>
</tr>
</tbody>
</table>

Seven interviewees volunteered to be interviewed for the qualitative portion of our study. A further 7 attendees agreed to participate after being approached during the NUVI meeting. Members of all stakeholder groups were interviewed (see Table 3). All continents, except Australia, were represented in the qualitative interviews. Specifically, two interviewees worked exclusively with LICs, six with MICs and six with LMICs.

Table 3: Background characteristics of interviewees

<table>
<thead>
<tr>
<th>Gender</th>
<th>Continent</th>
<th>Area of core interest</th>
<th>Stakeholder group</th>
</tr>
</thead>
<tbody>
<tr>
<td>M*</td>
<td>Africa</td>
<td>Low income country</td>
<td>International Organization</td>
</tr>
<tr>
<td>F</td>
<td>South America</td>
<td>Middle income country</td>
<td>Vaccine Manufacturer</td>
</tr>
<tr>
<td>M</td>
<td>Europe</td>
<td>Global</td>
<td>International Organization</td>
</tr>
<tr>
<td>M</td>
<td>Europe</td>
<td>Middle income country</td>
<td>Government</td>
</tr>
<tr>
<td>M*</td>
<td>Europe</td>
<td>Global</td>
<td>Research Institute</td>
</tr>
<tr>
<td>M*</td>
<td>North America</td>
<td>Global</td>
<td>International Organization</td>
</tr>
<tr>
<td>M*</td>
<td>South America</td>
<td>Middle income country</td>
<td>Research Institute</td>
</tr>
<tr>
<td>F*</td>
<td>Africa</td>
<td>Global</td>
<td>Donor</td>
</tr>
<tr>
<td>M</td>
<td>Asia</td>
<td>Middle income country</td>
<td>Government</td>
</tr>
<tr>
<td>F</td>
<td>Asia</td>
<td>Global</td>
<td>Research Institute</td>
</tr>
<tr>
<td>M</td>
<td>Asia</td>
<td>Global</td>
<td>Donor</td>
</tr>
<tr>
<td>M*</td>
<td>South America</td>
<td>Middle income country</td>
<td>International Organization</td>
</tr>
<tr>
<td>M</td>
<td>Asia</td>
<td>Low income country</td>
<td>Government</td>
</tr>
<tr>
<td>F*</td>
<td>South America</td>
<td>Middle income country</td>
<td>Government</td>
</tr>
</tbody>
</table>

* Interviewee completed the survey and volunteered to be interviewed
Current decision-making process

Survey respondents identified the Ministry of Health, Ministry of Finance and special expert advisory groups, such as National Immunization Technical Advisory Groups (NITAGs - named by thirteen respondents) [31] and Inter-agency Coordinating Committees (ICCs - named by four respondents), as being most important during the decision-making process around new vaccines. One interviewee also underlined the increased role of NITAGs in decision making by providing government with recommendations based on all available vaccine specific evidence. The decision-making process has thus become more formal and scientific than before due to the inclusion of NITAGs. Survey respondents also cited the importance of local advisory groups (mostly professional associations). The parliament, international organizations such as Medicines Sans Frontier (MSF), UNICEF and WHO were seen as more or less important (median of 3).

Survey respondents stated that effectiveness data, burden of disease, cost-effectiveness data, overall costs of immunization programme, public sector budget impact and evidence of vaccine safety were all seen as being very important considerations for making a well-balanced decision. Accessibility, applicability, credibility, the availability of other interventions, and equity/fairness were also worth considering (medians between 3 and 4) but in the context of decision making were viewed as being not as important as the other types of evidence above.

Interviewees stated that the decision-making process around vaccine implementation in LMICs is quite diverse per country. According to a non-governmental organization (NGO) representative working in Africa, most African countries use data on mortality rates, cases averted and absenteeism as the core for decision making. Absenteeism numbers are collected together with evidence on vaccine coverage in Brazil as well. No evidence on QALYs or DALYs as an isolated measure is believed to be used for decision making in most LMICs. In one Asian LIC, evidence on disease burden (mortality, morbidity and DALYs) and health sector impact are used to convince the Minister of Finance to invest in new vaccines. Next to disease burden, impact on productivity was observed by looking at school attendance or working days lost. However, no set decision threshold is used. Vaccine costs and safety also play a role. For example, the Human Papillomavirus (HPV) vaccine targets an area of high disease burden but is also very costly and is therefore not implemented. Lastly, the importance of “herd effects” was acknowledged but no explicit mechanisms for their inclusion were declared.
Relative importance of domains

Macro-economic impact, burden of disease and ecological effects were observed to be the most valuable domains according to the quantitative survey (Figure 2). All scored above four on the Likert-scale, which indicates very important. Specifically, evidence on herd effects was viewed as most important, closely followed by governmental cost savings, deaths averted and burden on other sectors. Productivity-related gains and indirect effects were seen to be somewhat valuable. The relatively low Likert-scores for productivity-related gains can be partly attributed to the low score for productivity outcomes relating to household behavior. For the indirect effects domain, the effects measured were all observed to be somewhat valuable. Detailed results providing an account of the importance of specific effects within each domain follow.

Figure 2. Boxplots importance of providing evidence on vaccine related issues per domain.

Burden of disease

Overall survey responses and four interviewees asserted the importance of burden of disease as being the most powerful evidence type in support of vaccine implementation. Two interviewees regarded burden of disease to be the primary basis for implementation with other evidence types being included for purposes of balanced appraisals. Another interviewee expressed that outcomes demonstrating a reduction in burden of disease, such as reduction in under-five mortality, as compelling evidence capable of attracting further investment by potential funders outside the health sector. Similarly, evidence on deaths averted was viewed as being more important than the amount of cases averted. The fourth interviewee highlighted the general importance of burden of disease but did not elaborate on its higher relevance. Three interviewees mentioned the importance of morbidity together with mortality as they are often used in CEA studies. However, one interviewee did not consider morbidity to be a very important outcome as it “only reflects reduction in contraction of the disease” (sic).
Survey respondents generally ranked QALYs as being very important. During the interviews most of the interviewees talked about QALYs or DALYs interchangeably. Interviewees mentioned that the use of QALYs or DALYs depends on the country specific availability of such type of indicators. Measuring them was seen as valuable, but capacity building of local expertise to measure and value quality of life indicators was also needed. One interviewee also mentioned the complicated nature of using QALYs and DALYs in decision making, as the outcomes are difficult to explain to decision makers not trained in economics and public health.

Providing evidence on the impact of vaccines on health care costs was seen as being just as important as evidence on morbidity. One participant asserted that a reduction in disease-related health expenditures could be a possible effect of vaccine implementation. Two interviewees considered budgetary impact to be one of the main ways of convincing decision makers to invest in immunization programmes, while a third interviewee saw evidence of vaccine impact on the health care budget as an aim for conducting CEA research. To underline its importance, one of the interviewees mentioned that budget impact analysis was considered to be the most important type of economic evidence in MICs such as India and Indonesia.

Governmental cost savings was another factor. The impact of a vaccine on the national budget was mentioned by one of the survey respondents. Only one interviewee discussed the importance of impact on the entire governmental budget. He regarded it to be valuable evidence as ultimately the department for development and planning and Minister of Finance makes the final decision.

Productivity-related gains
Seven out of fourteen interviewees alluded towards the possibilities of measuring productivity gains. Only one interviewee said something about all three types of effects included within this domain, while the others only elaborated on outcome-related productivity gains.

Compared with the other types of productivity gains mentioned in the survey, outcome-related productivity gains were viewed as being most relevant. One interviewee reflected on how a polio outbreak in his country also led to a loss of production over time due to the cognitive impact of the disease on patients. Importantly, interviewees were aware of some issues limiting the relevance of outcome-related productivity gains. Firstly, one interviewee recognized that despite its theoretical validity, the argument that child immunization could lead to increased productivity later in life was hardly ever brought up during discussions with Ministries of Health. Secondly, two other interviewees acknowledged the added value of such evidence but also pointed to difficulties in measuring such an effect due to insufficient
data. Thirdly, another interviewee only partly agreed on the applicability of outcome-related productivity gains as they felt that it could only be used to evaluate benefits of certain vaccines targeting diseases, such as Japanese Encephalitis, which leads to some sort of cognitive damage in a third of the infected children. A further three interviewees were less convinced about the applicability of outcome-related productivity gains, stating that these gains were already implicitly included in the calculation of benefits and that it only provides a parental perspective rather than a governmental one.

Care-related productivity gains were acknowledged by 3 interviewees and further discussed by one of them. This interviewee mentioned that care-related productivity gains could be more relevant in the context of high income countries (HICs) rather than LMICs. For example, the introduction of the chicken pox (varicella) vaccine in the United States is primarily based on this effect. The similar impact is harder to establish in LMICs, as not all parents work full time and hence will not be absent from work.

Survey results showed that behavior-related productivity gains were considered to be least valuable for decision making. One possible explanation cited by an interviewee is that behavior-related productivity gains are very difficult to measure. There are also many social and cultural issues that can confound this relationship. For example: “In Brazil there is high vaccine coverage and high participation of women in the job market than next door to Bolivia with bit lower vaccine coverage and probably much lower participation in the job market. But then Bolivia’s economy is not so strong, culturally women’s have another position in society. Female education is lower in Bolivia, Types of work for [women] and kind of work is less. Is that because of vaccines or something else?” (sic).

Ecological effects
The impact of herd immunity on cost-effectiveness was seen as the most important ecological effect to measure. This is underlined by the fact that six respondents named it as a potential BEIV in the open questions. All three interviewees who discussed herd immunity thought it was an important ecological externality to measure in economic evaluations. Two cited the polio vaccine as an example where herd immunity is considered during the decision-making process in their country.

The effect of vaccination on reducing antimicrobial drug resistance was seen as the next most valuable outcome of an ecological effect. One survey respondent specified this effect in the open questions. Although, one interviewee reported that inclusion of the impact of a vaccine on drug resistance is only valuable in some cases, as in the malaria vaccine.
Serotype replacement was also deemed important albeit accompanied by a negative intonation with respect to vaccine advocacy. As one interviewee suggested, evidence demonstrating an eventual increase in detected cases of non-vaccine serotype cases (irrespective of occurrence of true replacement) would work against calls for increased vaccine provision and uptake.

**Indirect effects**

From the overall survey results, we found that indirect effects were one of the least important domains. Evidence of impact on equity, health resource utilization and priority of interventions were all scored with a median of three. Only evidence on the possibility of interaction with other interventions was considered important. However, in the open questions many respondents referred to different indirect effects. One interviewee stated that inaccurate calculation of costs and not accounting for hidden or unanticipated costs involved with vaccine implementation could be a potential issue.

The interplay between health rights and equity was also discussed by one interviewee, who stated “When implementing immunization programmes it is very important to reach the lower socio-economic classes as the largest health gains can be obtained in this group”.

Positive externalities of immunization programmes in strengthening other health services were also mentioned during the interviews and in the open questions. Nine respondents indicated vaccines as an entry point or platform for providing a wide range of other public health interventions such as school-based and maternal health interventions. One interviewee gave some examples on how vaccine programmes can improve health in other areas. “For example, when rotavirus vaccine was introduced in diarrheal disease surveillance and monitoring was improved. This had a positive effect on other disease surveillance in terms of training and education of staff in monitoring and evaluation etc.” Another interviewee also stressed that vaccines are normally not implemented as a single solution but are supported by other health interventions that target other causes of the disease. This possibility was also mentioned by three respondents of the survey.

Moreover, four interviewees saw the possibility of capacity building through education and training for health care workers. However, one interviewee warned against rolling out interventions without ensuring availability of trained personnel as this can create an additional burden on health care workers.

None of the interviewees or survey respondents thought investing in vaccines would result in a misdirection of focus, for example, using cholera vaccines as a quick and easy
fix in place of investing in tackling a more fundamental health hazard such as clean drinking water and sanitation.

**Macro-economic impact**
Survey results showed that the potential burden stemming from preventable outbreaks of disease on other non-health sectors of the wider economy is highly relevant information. The education sector and the effect of school absenteeism was regarded to be important and could be one example of a non-health sector in a certain sense.

However none of the respondent mentioned economic impact on other sectors in the open questions and only one interviewee gave examples of the impact that vaccines may have on other sectors. Examples given were a hepatitis A virus and measles outbreak in an Eastern European country and an outbreak of polio virus, negatively affecting local fruit and vegetable markets.

Nonetheless, both survey respondents and interviewees reflected on the importance of evidence on school absenteeism of children. Two interviewees reported that the impact of vaccines on absenteeism offers a strong argument in favor of vaccine implementation, especially in the case of malaria. Furthermore, one interviewee testified towards a relationship between an NGO financed immunization programme and reduced school absenteeism, eventually resulting in a positive impact on the overall economy of African countries. However, another interviewee did not agree with this point and doubted the validity of such a causal relationship.

**Other BEIVs**
Interviewees mentioned some other possible positive effects of vaccination that are not usually discussed. One is the establishment of wide service network for children in the region. Another is the overall strengthening of local health care systems. Certain social goals can also be framed into becoming good rationales for vaccine uptake. For example, the HPV vaccine has been introduced in South America as it reduces mortality of young women of child-bearing age and hence the likelihood of orphaned children in the community.

One of the interviewees expressed concern that positive externalities are disproportionately measured in economic evaluation studies. This is a valid criticism considering, as one interviewee pointed out, that improper disposal of medical waste generated by the EPI programme is a main issue in Africa. Sometimes used needles can be found on sites, which can potentially transfer pathogens from sick to healthy children.
New tools for estimating BEIVs

None of the survey respondents or interviewees were able to propose new methods of evaluation. However, some interviewees and respondents advised on using some tools not included in the survey. These include PATH guidelines on economic evaluation of vaccines, the return on investment approach informing Ministry of Finance or Planning Departments on cost-effectiveness of vaccines and evaluating the effectiveness of vaccines in an individual country context during implementation. Furthermore, one interviewee mentioned vaccines should be evaluated in relation with social determinants of health. This idea is rooted in the belief that children do not die only from vaccine-preventable diseases but are also exposed to other risk factors.

Area of core interest

Table 4 illustrates that in general, stakeholders working in LICs value evidence on burden of disease, ecological effects and macro-economic impact more highly than professionals working in MICs. For productivity-related gains, no differences could be found based on geographical working area. For the indirect effects, some differences could be identified between professionals working within a global context compared to professionals working in LICs, such as equity principles, which are more valued in LICs. However, only macro-economic impact is scored above four by the stakeholders working within a global context whilst representatives from MICs have scored ecological effects as a four.

<table>
<thead>
<tr>
<th>Domains</th>
<th>Low income countries</th>
<th>Middle income countries</th>
<th>Global</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>n</td>
<td>score</td>
<td>n</td>
</tr>
<tr>
<td>Burden of disease</td>
<td>4</td>
<td>4.70</td>
<td>7</td>
</tr>
<tr>
<td>Productivity-related gains</td>
<td>3</td>
<td>3.25</td>
<td>7</td>
</tr>
<tr>
<td>Ecological effects</td>
<td>3</td>
<td>5.00</td>
<td>7</td>
</tr>
<tr>
<td>Indirect effects</td>
<td>4</td>
<td>3.50</td>
<td>5</td>
</tr>
<tr>
<td>Macro-economic impact</td>
<td>4</td>
<td>4.50</td>
<td>7</td>
</tr>
</tbody>
</table>

Different stakeholder groups

Table 5 gives an overview of the calculated importance of each domain specific to stakeholder group. Due to a lack of data on donors and manufacturers, scores for these stakeholders were not calculated. Respondents working in governmental bodies were seen to give higher scores to burden of disease, ecological effects and macro-economic impact. A similar trend was observed for respondents from international organizations and research institutes, although none of the domains were scored as very important for the latter group.
Table 5. Median scores by domain by institutional background

<table>
<thead>
<tr>
<th>Domains</th>
<th>Government</th>
<th></th>
<th>International Organization</th>
<th></th>
<th>Research institute</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>n</td>
<td>score</td>
<td>n</td>
<td>score</td>
<td>n</td>
<td>score</td>
</tr>
<tr>
<td>Burden of disease</td>
<td>4</td>
<td>4.50</td>
<td>12</td>
<td>4.10</td>
<td>5</td>
<td>3.60</td>
</tr>
<tr>
<td>Productivity-related gains</td>
<td>4</td>
<td>3.88</td>
<td>9</td>
<td>3.25</td>
<td>5</td>
<td>3.00</td>
</tr>
<tr>
<td>Ecological effects</td>
<td>3</td>
<td>4.33</td>
<td>11</td>
<td>4.00</td>
<td>5</td>
<td>3.67</td>
</tr>
<tr>
<td>Indirect effects</td>
<td>4</td>
<td>3.25</td>
<td>10</td>
<td>3.38</td>
<td>4</td>
<td>3.25</td>
</tr>
<tr>
<td>Macro-economic impact</td>
<td>4</td>
<td>4.25</td>
<td>11</td>
<td>4.38</td>
<td>5</td>
<td>3.50</td>
</tr>
</tbody>
</table>

Applicability to new versus traditional EPI vaccines

Four interviewees conveyed challenges with regards to the measurement of BEIVs for newer vaccines. Due to paucity in data, some interviewees recommended measuring BEIVs in older vaccines as the relevant economic and clinical data may be unavailable for new vaccines. There are also some inherent problems related to the type of diseases being targeted by newer vaccines. For example, benefits from the HPV and Hepatitis B Virus vaccines only occur much later in life. This increases the complexity of models involved and technical expertise required. In the case of rotavirus and pneumonia, reductions in mortality can only be observed at a global level as the disease is still widely prevalent at an individual or local level and utilizes many of the same resources (i.e. health care workers, antibiotics). This factor affirms the relevance of including BEIVs in conveying the true value of new vaccines. Additionally, traditional EPI vaccines were also viewed as having a greater societal impact as they targeted diseases with greater incidence rates and which affected a greater proportion of children.

Discussion

This study offers unique insight into the reasoning and justification employed by decision makers, funders and experts in the field of vaccine introduction.

According to respondents, the Ministries of Health, Finance and NITAGs play a crucial role in the current decision-making process around new vaccine introductions. Although the numbers of NITAGs globally have been growing, the level of expertise in health economics has been limited and lacking in most LMICs [31]. Hence, explicit guidance on the inclusion of BEIVs by international organizations such as WHO would be most timely and well received.

Our study results indicate that evidence on burden of disease, safety and cost-effectiveness is regarded as most important for vaccine introduction decisions. This is in contrast to findings from another qualitative study which reported that only burden of
CHAPTER 3

disease evidence, and on occasion affordability and safety, was essential for immunization programme decision making in seven LMICs [32]. More importantly, our study affirms that BEIVs belonging to ecological effects and macro-economic impact domains are considered to be equally as important as the more traditional outcome measures. Indirect effects and care-related productivity gains were considered less important to include in economic evaluation. Quite similarly, Burchett et al. [32] also reported that serotype replacement effects and, impact on non-health outcomes were rarely mentioned whereas equity considerations were only acknowledged in South Africa. Although productivity gains have often been cited in other studies [14,15,18,22,33], one explanation why this domain ranks lower on some studies [17] could be its relatively high importance to economists rather than clinicians and public sector officials who may be less familiar with its causal relationship. Cultural and contextual differences could be another possible explanation [4]. Indeed we observe that respondents dealing in an LIC context and representatives of government bodies tend to give higher importance to BEIVs than other stakeholders.

Considerations not covered by the survey were also brought up by interviewees. For example, the potential negative impact of wastage during immunization programmes or the idea of using vaccines as a platform for providing other health interventions. The concept of combining vaccination with other interventions is not new [23]. However it remains difficult to translate the potential benefits of this synergistic effect into economic terms. Furthermore, interviewees highlighted the importance of using a broader perspective particularly when deriving the value of newer and costlier vaccines. This can be explained by the substantially higher list prices for new developed vaccines [34]. Several interviewees also reported the existence of different audiences. This finding underlines the necessity for flexible guidelines and the importance of combining different evaluation techniques to accommodate different needs and evaluation perspectives.

There are also several limitations to our study worth highlighting. Firstly, as most of the NU VI participants are actively involved in vaccine advocacy at a global as well as country level, the results may reflect biased viewpoints in favour of promoting the wider benefits of vaccines. Since this study was exploratory in nature, it was important to select a group that was actively engaged in decision making. It may be useful to conduct the survey within a more neutral group in the future. Secondly, the study suffered from a low response rate. Only 26 out of 140 respondents participated, which could be explained by the estimated 30 minute completion time. As a result none of the subgroup analyses performed were statistically significant. Future versions should attempt to be shorter. Offering rewards to attract participants could also be considered. Furthermore, the data collection could be organized in another setting. For example, the survey could be performed in workshop setting with direct feedback to
the audience. Thirdly, the placement of the different types of impacts in the framework can be discussed. This is especially the case with school absenteeism which can also be placed under productivity-related gains and governmental savings which can be interpreted as a macro-economic impact. A separate analysis was performed to give insight in the outcomes for this alternative framework. It was found it would not change the results except for the macro-economic impact, which would be valued as even more important. Fourthly, using a Likert-scale has several methodological disadvantages [35]. These can be overcome by using a discrete choice experiment which would allow for a more explicit analysis of trade-offs between the various BEIVs and might offer greater discriminatory power than Likert-scales [36]. Finally, the qualitative part was supposed to add a layer on top of the survey findings, by providing illustrative anecdotal experiences and thoughts on feasibility of including BEIVs in economic evaluation studies. However, it was difficult to conduct a sound comparison of the qualitative and quantitative part of the research, because not all interviewees filled out the survey. This may have resulted in recall bias as participants that contributed to both were already familiar with the different types of BEIVs outlined in the survey. To get more insight in this bias we checked for overrepresentation of both components in the results. No indications of this were to be found.

**Conclusion**

Notwithstanding the limitations of this study, the uniqueness of this project should be considered as the study results will contribute to a better understanding by decision and policy makers regarding the usefulness of BEIVs information for vaccine introduction decisions at national level. Furthermore, these insights can also be used to shape upcoming research agendas in this field to facilitate creation of more comprehensive guidelines on economic evaluations of vaccines. However, several country-level studies should be conducted to test the proposed BEIVs on their ability to address the needs of different stakeholders and applicability to inform different audiences.
References

7. WHO. Principles and considerations for adding a vaccine to a national immunization programme: from decision to implementation and monitoring. Geneva; Switzerland: 2014.
Supplementary file 1 - Survey

Survey on the broader economic impact of vaccines and immunization programmes

Dear participant,

The WHO Immunization Vaccines and Biologicals Department in collaboration with Maastricht University, the University of Birmingham and the Health Protection Agency is conducting a study on the broader economic impact of vaccines and immunization programmes. We would be very grateful if you could fill out this survey, which should take about 15 minutes of your time. Information provided by you will be treated confidentially and will be analyzed anonymously.

In middle and low income countries the resources to fund immunization programmes are limited due to budget and other constraints. Currently, most economic evaluations of vaccination focus on their cost-effectiveness (i.e. how much it costs to obtain a certain amount of healthcare gain, such as a disability adjusted life year or DALY). In this study we want to investigate if broader economic considerations besides cost-effectiveness (e.g. budget impact, implementation issues, equity considerations) are important to decision makers and funders of immunization programmes in low and middle income countries.

After completing the survey the printed version can be handed in by Ms Inge van der Putten during the NUVI meeting.

For questions please contact: impactvaccines@who.int
**Part 1:** In the first part of this questionnaire you will be asked some information about your personal background.

1. Gender
   - [ ] Male
   - [ ] Female

2. Age
   .... years

3. How long have you been working\(^1\) in the field of vaccination?
   .... years

4. What is the name of the organization that you work for?
   *If you work for more than one organization, please choose the one which is most relevant to this survey.*

   ..........................................................................................................................

5. What are your most important duties in the organization you work for?
   *Please provide a short job description.*

   ..........................................................................................................................

6. In which of the following WHO region(s) do you work?
   *More than one answer is possible.*

   - [ ] WHO African Region
   - [ ] WHO Region of the Americas
   - [ ] WHO South-East Asia Region
   - [ ] WHO European Region
   - [ ] WHO Eastern Mediterranean Region
   - [ ] WHO Western Pacific Region

\(^1\) Excluding postgraduate research and/or medical residency (graduate medical training).
Part 2: In this part, you will be asked about the priority setting process in your country or the organization you represent in the country you work for.

7. How important are the following organizations in the decision-making process for implementing immunization programmes?

If you work in a high income country, please answer this question based on the low/middle income country most relevant to your work.

If any of the options are not applicable please circle “n/a”. If you are not familiar with any of the following organizations please circle “?”.

The “others” option is to enable you to fill in any organizations not covered in options 1-6. If you cannot think of any more, please circle “n/a”.

<table>
<thead>
<tr>
<th>1. Parliament</th>
<th>Not important</th>
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<td>1</td>
<td>2</td>
<td>3</td>
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</table>

| 2. Ministry of Health       | 1             | 2             | 3              | 4              | 5              | n/a           | ?              |

| 3. Ministry of Finance      | 1             | 2             | 3              | 4              | 5              | n/a           | ?              |

| 4. Special expert advisory group, namely | 1 | 2 | 3 | 4 | 5 | n/a | ? |

| 5. Non Governmental Organizations, namely | 1 | 2 | 3 | 4 | 5 | n/a | ? |

| 6. Local advocacy groups², namely | 1 | 2 | 3 | 4 | 5 | n/a | ? |

| 7. Others, namely            | 1 | 2 | 3 | 4 | 5 | n/a | ? |

| 8. Others, namely            | 1 | 2 | 3 | 4 | 5 | n/a | ? |

| 9. Others, namely            | 1 | 2 | 3 | 4 | 5 | n/a | ? |

² e.g. patient groups.

8. How important are the following types of evidence when making decisions about immunization programmes?

If you work in a high income country, please answer this question based on the low/middle income country most relevant to your work.

If any of the options are not applicable please circle “n/a”. If you are not familiar with any of the following types please circle “?”.

The “others” option is to enable you to fill in any types not covered in options 1-6. If you cannot think of any more, please circle “n/a”.
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<thead>
<tr>
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<th>Not important</th>
<th>Very important</th>
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</thead>
<tbody>
<tr>
<td>1. Effectiveness data&lt;sup&gt;3&lt;/sup&gt;</td>
<td>1 2 3 4 5 n/a ?</td>
<td></td>
</tr>
<tr>
<td>2. Cost-effectiveness data&lt;sup&gt;4&lt;/sup&gt;</td>
<td>1 2 3 4 5 n/a ?</td>
<td></td>
</tr>
<tr>
<td>3. Burden of disease&lt;sup&gt;5&lt;/sup&gt;</td>
<td>1 2 3 4 5 n/a ?</td>
<td></td>
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<tr>
<td>4. Overall costs of an immunization programme</td>
<td>1 2 3 4 5 n/a ?</td>
<td></td>
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<tr>
<td>5. Public sector budget impact</td>
<td>1 2 3 4 5 n/a ?</td>
<td></td>
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<tr>
<td>6. Accessibility&lt;sup&gt;6&lt;/sup&gt;</td>
<td>1 2 3 4 5 n/a ?</td>
<td></td>
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<td>7. Safety&lt;sup&gt;7&lt;/sup&gt;</td>
<td>1 2 3 4 5 n/a ?</td>
<td></td>
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<tr>
<td>8. Applicability&lt;sup&gt;8&lt;/sup&gt;</td>
<td>1 2 3 4 5 n/a ?</td>
<td></td>
</tr>
<tr>
<td>9. Credibility&lt;sup&gt;9&lt;/sup&gt;</td>
<td>1 2 3 4 5 n/a ?</td>
<td></td>
</tr>
<tr>
<td>10. Equity, fairness&lt;sup&gt;10&lt;/sup&gt;</td>
<td>1 2 3 4 5 n/a ?</td>
<td></td>
</tr>
<tr>
<td>11. Availability of other interventions&lt;sup&gt;11&lt;/sup&gt;</td>
<td>1 2 3 4 5 n/a ?</td>
<td></td>
</tr>
<tr>
<td>12. Others, namely</td>
<td>1 2 3 4 5 n/a ?</td>
<td></td>
</tr>
<tr>
<td>13. Others, namely</td>
<td>1 2 3 4 5 n/a ?</td>
<td></td>
</tr>
<tr>
<td>14. Others, namely</td>
<td>1 2 3 4 5 n/a ?</td>
<td></td>
</tr>
</tbody>
</table>

3. Vaccine effectiveness as reported in clinical trials, observational studies and post-marketing surveillance.
4. Results from studies comparing the cost of an immunization programme with its benefits (measured in units such cases avoided, deaths prevented or DALYs gained).
5. Estimates of total morbidity and mortality due to the disease.
6. Availability of the vaccine, taking into account social, cultural, economic and geographical barriers to being vaccinated.
7. Reported adverse effects of the vaccine.
8. Whether the evidence presented was generated in a setting comparable to that in your own country (in terms of disease epidemiology, economic status and cultural norms/values).
9. Whether the authors and/or institutions generating or publishing the evidence are regarded as objective, unbiased and respected.
10. The extent to which an immunization programme will improve the health of everyone equally.
11. Whether or not other interventions exist besides vaccination that may reduce the incidence and/or severity of the disease.
Part 3: This part involves questions about the effects of an immunization programme other than the direct health benefits to the people being vaccinated. Such effects can be either beneficial or harmful.

9. Are there any effects of an immunization programme that you consider to be important, other than the direct health benefits to the people being vaccinated? Please make a list of the effects from most important to least important

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10. Suppose the following statements about burden of disease are made about the impact an immunization programme being considered in your country. In your opinion, how important is each piece of information to such a decision?

*If you work in a high income country, please answer this question based on the low/middle income country most relevant to your work.*

*If any of the options are not applicable please circle “n/a”.*

*If you are not familiar with any of the following scenarios please circle “?”.*

<table>
<thead>
<tr>
<th>Scenarios</th>
<th>Not important</th>
<th>Very important</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. An immunization programme for vaccine X is estimated to reduce the number of people who contract the relevant disease by 20%.</td>
<td>1 2 3 4 5 n/a</td>
<td>?</td>
</tr>
<tr>
<td>2. An immunization programme for vaccine X is estimated to reduce the number of deaths due to the relevant disease by 5%.</td>
<td>1 2 3 4 5 n/a</td>
<td>?</td>
</tr>
<tr>
<td>3. An immunization programme for vaccine X is estimated to increase the health-related quality of life of the population by 10%.</td>
<td>1 2 3 4 5 n/a</td>
<td>?</td>
</tr>
<tr>
<td>4. An immunization programme for vaccine X implemented is estimated to reduce total healthcare costs for the relevant disease by 5%.</td>
<td>1 2 3 4 5 n/a</td>
<td>?</td>
</tr>
<tr>
<td>5. Implementation of an immunization programme for vaccine X is expected to bring about government savings (across all departments) of $2 million a year.</td>
<td>1 2 3 4 5 n/a</td>
<td>?</td>
</tr>
</tbody>
</table>
11. Suppose the following statements are made about the productivity gains of a vaccine which is being considered in your country. In your opinion, how important is each piece of information to such a decision?
If you work in a high income country, please answer this question based on the low/middle income country most relevant to your work.
If any of the options are not applicable please circle “n/a”.
If you are not familiar with any of the following scenarios please circle “?”.

<table>
<thead>
<tr>
<th>Scenarios</th>
<th>Not important</th>
<th>Very important</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. When an immunization programme for vaccine X is implemented, the average parent or caregiver may save 6 hours a year by avoiding the need to take care of a sick child.</td>
<td>1 2 3 4 5 n/a</td>
<td>?</td>
</tr>
<tr>
<td>2. The implementing of an immunization programme for vaccine X may increase the lifetime labour productivity of vaccinated children because vaccination will improve their cognition and physical strength, as well as school enrolment, attendance and attainment.</td>
<td>1 2 3 4 5 n/a</td>
<td>?</td>
</tr>
<tr>
<td>3. The implementing of an immunization programme for vaccine X may eventually influence choices on fertility and hence improve participation of women in the labour market.</td>
<td>1 2 3 4 5 n/a</td>
<td>?</td>
</tr>
<tr>
<td>4. The implementing of an immunization programme for vaccine X may influence choices on fertility and hence improve the nutrition, health and educational attainment of children. This can in turn increase the child’s labour productivity as an adult.</td>
<td>1 2 3 4 5 n/a</td>
<td>?</td>
</tr>
</tbody>
</table>
12. Suppose the following statements are made about the ecological effects of a vaccine which is being considered in your country. In your opinion, how important is each piece of information to such a decision?

If you work in a high income country, please answer this question based on the low/middle income country most relevant to your work.

If any of the options are not applicable please circle “n/a”.

If you are not familiar with any of the following scenarios please circle “?”.

<table>
<thead>
<tr>
<th>Scenarios</th>
<th>Not important</th>
<th>Very important</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Implementing an immunization programme for vaccine X may reduce/delay the emergence of drug resistant strains in the region.</td>
<td>1 2 3 4 5 n/a</td>
<td></td>
</tr>
<tr>
<td>2. Implementing an immunization programme for vaccine X may lead serotype replacement effects in the population i.e. an increase in disease caused by serotypes not covered by the vaccine.</td>
<td>1 2 3 4 5 n/a</td>
<td></td>
</tr>
<tr>
<td>3. Implementing an immunization programme for vaccine X may reduce the risk that non-vaccinated individuals will acquire the disease.</td>
<td>1 2 3 4 5 n/a</td>
<td></td>
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</tbody>
</table>
13. Suppose the following statements are made about the indirect effects of a vaccine which is being considered in your country. In your opinion, how important is each piece of information to such a decision?

*If you work in a high income country, please answer this question based on the low/middle income country most relevant to your work.*

*If any of the options are not applicable please circle “n/a”.*

*If you are not familiar with any of the following scenarios please circle “?”.*

<table>
<thead>
<tr>
<th>Scenarios</th>
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<tbody>
<tr>
<td>1. Implementing an uptake for vaccine X may be highest in protecting people with lowest risk of disease (due to their socioeconomic and educational advantage over non-vaccinated people).</td>
<td>1</td>
<td>2</td>
</tr>
<tr>
<td>2. Other preventative or therapeutic interventions for the same disease may be introduced, which would reduce the benefit of an immunization programme for vaccine X.</td>
<td>1</td>
<td>2</td>
</tr>
<tr>
<td>3. Implementing an immunization programme for vaccine X would reduce the time that healthcare workers have.</td>
<td>1</td>
<td>2</td>
</tr>
<tr>
<td>4. Implementing an immunization programme for vaccine X may reduce the priority given to wider public health interventions to reduce disease incidence (such as sanitation, maternal health improvement and provision of clean water).</td>
<td>1</td>
<td>2</td>
</tr>
</tbody>
</table>
14. Suppose the following statements are made about the impact of a vaccine on other sectors, which is being considered in your country. In your opinion, how important is each piece of information to such a decision?

*If you work in a high income country, please answer this question based on the low/middle income country most relevant to your work.*

*If any of the options are not applicable please circle “n/a”. 
If you are not familiar with any of the following scenarios please circle “?”. 

<table>
<thead>
<tr>
<th>Scenarios</th>
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<th>Very important</th>
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</thead>
<tbody>
<tr>
<td>1. Implementing an immunization programme for vaccine X may reduce the financial burden on other sectors besides healthcare.</td>
<td>1 2 3 4 5 n/a</td>
<td>?</td>
</tr>
<tr>
<td>2. Implementing an immunization programme for vaccine X may reduce school absenteeism.</td>
<td>1 2 3 4 5 n/a</td>
<td>?</td>
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</table>

15. Do you know of any information about the broader impact of vaccines and / or immunization programmes in your country?

- No
- Yes, namely

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16. Can you think of any original methods to measure the broader impact of vaccines and / or immunization programmes?

- No
- Yes, namely

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17. Are there any other examples of the broader impact of vaccines and/or immunization programmes that have not been mentioned in questions 9-14?

- No
- Yes, namely

It would be very helpful if we could interview you about your thoughts on this subject, to obtain greater insight about the considerations underlying your answers to this questionnaire, and how different kinds of vaccines may merit different considerations.

Interviews will be conducted during the NUVI meeting in Montreux on 22-23 June, and will take about 20 minutes. If you are happy to be interviewed, please fill out the contact information below:

18. Name

19. E-mail address

If you like to be informed about the results of this survey, please leave your e-mail address so that we can contact you.

20. E-mail address

Thank you for the time taken to fill out this questionnaire. The information provided will help the WHO to understand key considerations in vaccine implementation, and to develop its work programme around these issues. The printed version of the survey can be handed in by Ms Inge van der Putten during the NUVI meeting.

If you still have any questions or comments on the research please contact; impactvaccines@who.int
Supplementary File 2 – Questions interviews

Introduction:

Master students Maastricht University, Global health Health, Policy and Innovation Management. Maastricht University works on this project in collaboration with WHO Immunization Vaccines and Biologicals department in University of Birmingham and the Health Protection Agency

Need:

In middle and low income countries the resources to fund immunization programmes are limited due to budget and other constraints. Currently, most economic evaluations of vaccinations focus on their cost-effectiveness. In this study we want to investigate if any other considerations besides cost-effectiveness (e.g. budget impact, implementation issues, equity considerations) are important to decision makers and funders of immunization programmes in low and middle income countries.

Timeframe interview: 15 min
Is it okay to record the interview?

Interview (start with 1 if more time is available, ask next question):

1. Additional information on external effects (question 10-14 & did we miss some types of effects)
   a. Do you want to further elaborate on a few things you filled out in the survey and that you think need some more explanation?
   b. Did you miss a type of effect in the survey that you came across in the years you worked in the field of vaccines?
2. Any considerations on methods to measure effects for in the future
   a. Can you give us some recommendations on how to measure some sort of external effects in the future?
   b. Is there as far as you know any data/literature available that we can use for further research
3. Differences between vaccines (traditional vs new developed)
   a. Are there different issues important for different vaccines?
CHAPTER 4

Identification and Prioritization of the Broader Economic Impact of vaccines

Published as:

http://dx.doi.org/10.1155/2016/6267343
Abstract

Understanding the most important economic impacts of vaccines can provide relevant information to stakeholders when selecting vaccine immunization strategies from a broader perspective. This study was therefore designed to first identify economic impacts to vaccinated individuals, and second, to assess the relative importance of these economic impacts. A four-step approach was used, including a review of the literature, a pilot study and expert consultation. As a fourth step, a survey utilizing a best-worst scaling was conducted among 26 different stakeholders to assess the relative importance of the identified economic impacts. In each of the 15 choice tasks, participants were asked to choose the most important and the least important economic impact from a set of four from the master list. We identified 23 economic impacts relevant for vaccine introduction. Four domains were identified, namely, health-related benefits to vaccinated individuals, short- and long-term productivity gains, community or health systems externalities and broader economic indicators. The first domain was seen as especially important with mortality, health care expenditure, and morbidity ranking in the top three overall. In conclusion, our study suggests that domain A “health-related benefits to vaccinated individuals” are valued more important than the other economic impacts.

Keywords: Economic evaluations; Externalities; Vaccines; Immunization; Decision making.
CHAPTER 4

Introduction

Globally, the introduction of vaccines has had an important impact on the reduction of communicable diseases [1]. This can be seen in the reduction of the under-5 mortality rate from 12.7 million in 1990 to 6.3 million children in 2013 [2]. Currently, it is estimated that immunization averts 2 to 3 million deaths every year [3]. Furthermore, vaccination is believed to be one of the most cost-effective interventions [4]. Consequently, many countries have introduced national vaccine programmes, often referred to as an Expanded Programme of Immunization (EPI), to prevent the most common and deadly diseases. However, such programmes are not static, but are developing over time.

Before a new or improved vaccine is added to such a programme, the vaccine first has to be evaluated. In this process called vaccine introduction, one of the steps is to look at the economic and financial consequences of introducing the vaccine [5]. This step has become increasingly important as government resources have become less available. As a result, governments have to choose among many competing interventions inside and outside the health care sector [6]. For instance, governments must decide whether they want to invest in free primary education, sanitation programmes, housing, vaccination or other healthcare interventions.

For vaccine introduction decisions the following economic and financial considerations are important. First, stakeholders are in need of decision-supportive information, such as the outcomes of economic evaluations [7-9]. Second, to expand the budget available for vaccines, instead of merely redistributing the existing budget, other stakeholders get involved, such as people from the department of finance, parliamentarians, civil society and media [10].

Currently, many economic evaluations of immunization programmes concentrate on immediate health gains and household cost-savings. However, to better inform all the stakeholders involved in vaccine introduction decisions, outcomes should also include the broader economic impact of vaccines, which have long-term effects [11,12]. These effects are experienced by those who are vaccinated and society as a whole, including non-vaccinated community members [13].

Several attempts to provide frameworks for the broader economic impact of vaccines have been performed [13-15]. However, it is largely unknown how stakeholders value these kinds of economic impacts [16] (i.e., which impacts do stakeholders find most and least important). Van der Putten et al. (2015) tested an initial framework to gain insight into the viewpoints of different stakeholders in low and middle income countries (LMIC) [17]. In this mixed-method study, it was found that the broader economic...
impact of vaccines was seen to be as important as measuring the burden of disease. However, this framework needed to be updated to incorporate new insights that were developed in the field [13-15,18] and further validation among a larger group of different stakeholders. In addition, it was suggested that different audiences need different messages because of differences in culture and context [17]. Furthermore, a more detailed prioritization of the economic impact of vaccines would be important to steer research investments into the most valued areas.

To assess the broader economic impact of vaccines and prioritize different types of economic impacts, rankings are needed by different stakeholders, such as policy makers, providers of immunization services, health advocates and researchers. Given the above-mentioned limitations of prior studies and the importance of gaining insight into the preferences of different stakeholders, this study was designed with the aim to: (1) identify what kind of economic information could be important for stakeholders when making decisions on introducing vaccines in general; (2) to assess the relative importance of economic impact of vaccines by ranking them most important and least important in a best-worst scaling; (3) to find out if context (availability and relevance), type of stakeholder group or working in a low and middle income countries (LMIC) vs. high income countries (HIC) influence preferences stated.

Methods

To identify and prioritize the broader economic impact of vaccines, a four-step process was used (as shown in figure 1). The first three steps were undertaken to come up with a renewed framework for the economic impact of vaccines, while the fourth step prioritized the identified economic impacts using a best-worst scaling.

Identification

In the first step, we reviewed the literature and used the outcomes of several papers, including three literature reviews [13-15] and a mixed-method study [17] to identify a list of the economic impacts of vaccines. The mixed-method study consisted of a survey among participants of the New and Underutilized Vaccine Initiative (NUVI) meeting 2011 (n=26) and interviews with stakeholders (n=14) [17]. More detailed descriptions of the methods can be found in the referenced articles [13-15,17]. A total of 23 different short-term effects of vaccines, long-term effects of vaccines and the effects experienced by society as a whole were included in the framework. This framework was first used to design a version of the questionnaire, which consisted of 25 individual items. Then, this version was pilot tested by a convenient sample of 12 colleagues. The pilot revealed that the questionnaire was too time consuming. Furthermore, the comparison of the different types of impacts was difficult for several reasons: the
questionnaire consisted of too many items; the used economic impacts were not all from the same level; and, the used impacts were not totally exclusive. To overcome these problems, we decided to add a third step to validate the framework using individual consultations with experts (n=8) via Skype or telephone interviews. In these interviews, we provided the experts with the initial framework and asked them if all included economic impacts were relevant, if some economic impacts could be combined, if any economic impacts should be added, and if the proposed items for the survey were correctly formulated. Based on these results, a renewed framework of 23 economic impacts of vaccines was formulated. In a consensus meeting with the authors, three criteria were established to formulate the final questionnaire: (1) all items should be measured on the same level; (2) items should not overlap; and (3) it should be possible to calculate the item in monetary terms.

Figure 1. Steps in the identification and prioritization of the economic impacts.

As a result, the final framework consisted of 18 items for the questionnaire. An overview of how the framework of 23 economic impacts of vaccines was reduced to 18 individual items is provided in supplementary materials (Supplementary file 1 and available online at http://dx.doi.org/10.1155/2016/62627343).

Prioritization
To prioritize the 18 individual items, a survey was conducted (Fourth step). Policy makers, providers of immunization services, health advocates, researchers, and other participants were actively recruited by using personal contacts, the Supporting
Independent Immunization and Vaccine Advisory Committees (SIVAC) Initiative database, internet searches for collaborative initiatives for vaccines, among participants at the WHO Broad Economic Impact of Vaccines Meeting (24-25 November 2014, Bangkok, Thailand); and Annual European Congress - ISPOR, (8-12 November 2014 Amsterdam, Netherlands); World Health Forum, (22-24 November 2015, The Hague); Advancing The Value Of Vaccines Research Agenda, (26-27 April 2016 Boston, US,) and snowballing via personal contacts, the contacts of the eight experts, the participants at the meeting in Bangkok and the meeting in Boston.

Table 1. Lists of all economic impacts of vaccines.

<table>
<thead>
<tr>
<th>Impacts</th>
<th>Individual item</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Health-related benefits to vaccinated individuals</td>
<td></td>
</tr>
<tr>
<td>1. Mortality</td>
<td>Health benefits achieved by reducing number of deaths.</td>
</tr>
<tr>
<td>2. Morbidity</td>
<td>Health benefits achieved by reducing morbidity and improving quality of life.</td>
</tr>
<tr>
<td>3. Health care expenditure</td>
<td>Reduction in medical expenditures for health care system.</td>
</tr>
<tr>
<td>B. Short-term and long-term productivity gains</td>
<td></td>
</tr>
<tr>
<td>4. School absenteeism</td>
<td>Reduction in amount of schooldays missed due to illness.</td>
</tr>
<tr>
<td>5. Care-related productivity</td>
<td>Increased individual productivity due to reduction in lost working days.</td>
</tr>
<tr>
<td>6. Outcome-related productivity</td>
<td>Increased individual lifetime productivity and participation due to improved health.</td>
</tr>
<tr>
<td>C. Community or health systems externalities</td>
<td></td>
</tr>
<tr>
<td>7. Impact on other diseases</td>
<td>Impact on incidence numbers of closely related diseases not vaccinated for.</td>
</tr>
<tr>
<td>8. Community health externalities</td>
<td>Externalities among the unvaccinated community members.</td>
</tr>
<tr>
<td>10. Equity</td>
<td>Impact on equity issues in the society.</td>
</tr>
<tr>
<td>12. Economies of scale</td>
<td>Impact on per dose price of vaccine due to changes in demand.</td>
</tr>
<tr>
<td>D. Broader economic indicators</td>
<td></td>
</tr>
<tr>
<td>13. Behaviour-related productivity</td>
<td>Economic benefits for families as a result of improved child health and survival.</td>
</tr>
<tr>
<td>15. Employment in society</td>
<td>Impact on overall employment in society.</td>
</tr>
</tbody>
</table>
The questionnaire consisted of four parts: some background questions, a rating scale exercise (RSE), a best worst scaling exercise (BWS) and an optional question on the relevance and data availability of the identified economic impacts. For each identified economic impact, a description was developed that was pilot tested in step two. The descriptions of all the economic impacts of vaccines were included in the introduction part of the questionnaire. With the RSE the priority of the different identified economic impacts was then established using a 0-10 VAS scales to familiarize respondents with the different economic impacts. A BWS was used to further assess the relative importance of these economic impacts. A BWS simplifies the ranking task for respondents by reducing the number of choices they have to make by asking them to indicate the best and worst option among a list of factors. Advantages of this method are robustness for scale-related biases and effectively discrimination between ratings of different factors involved in complex decisions [19]. Therefore, we chose to present only the outcomes of the BWS in the result section.

Respondents were asked to answer 15 choice sets, each composed of a set of 4 factors from the master list of 18 individual items (see table 1). In each choice set, respondents were asked to identify the most important and the least important economic impact (an example of a BWS task is given in table 2). We used Sawtooth Software’s SSI Web platform (version 8.3) to design the BWS questions. In order to create an efficient design, the following measures were taken. First, each item in the total six versions of the questionnaire was shown 20 times, displayed 4 to 6 times in every position and paired 3 to 4 times with every other item on the master list. No sets were shown twice and questions were divided in 6 different versions of the questionnaire to reduce context bias [20]. The six versions of the questionnaire were randomly assigned to the respondents via online questionnaire software [21].

Table 2. Example of a best-worst scaling question.

<table>
<thead>
<tr>
<th>Most important</th>
<th>Least important</th>
</tr>
</thead>
<tbody>
<tr>
<td>Equity considerations</td>
<td>X</td>
</tr>
<tr>
<td>Economic information</td>
<td></td>
</tr>
<tr>
<td>Effectiveness vaccines</td>
<td></td>
</tr>
<tr>
<td></td>
<td>X</td>
</tr>
<tr>
<td>Mortality rates</td>
<td></td>
</tr>
</tbody>
</table>

This expert indicated that in this scenario “mortality rates” are the most important impact and “equity considerations” the least important impact in their decision-making process.

Only respondents who filled out the BWS questions were included in the analysis. Descriptive analysis was performed on the background questions regarding work experience, type of stakeholder and self-reported knowledge on economic evaluations, policy decisions and vaccines. A Hierarchical Bayes (HB) analyses was performed to analyze the BWS questions using Sawtooth Software. This software uses HB modelling [22] to calculate raw scores and relative importance score (RIS) of each item on the
master list. All 26 respondents were included in the calculations as all scored above the 0.282 fit statistic [23]. In this research only the RIS scores are used. These scores indicate the likelihood of one item being selected and sums up to 100% [23].

Subgroups analyses were conducted for stakeholders working in LMIC and HIC and between stakeholders with a research background and other stakeholders. One-way ANOVA tests were conducted to assess statistical differences between groups [24]. If normality assumption was not met, Mann-Whitney non-parametric tests were executed [24].

Results

Identification
In total, 23 economic impacts of vaccines were identified after the expert consultation round (steps 1-3). With the input of the consultations with the experts, a final list of 18 items to be included in the survey was made during the consensus meeting (see table 1). The 18 items can be subdivided into four different domains [15]. The first domain A (3 items), “health-related benefits to vaccinated individuals” consists of health gains and health care cost-savings. The second domain B (3 items) includes “short-term and long-term productivity gains”. These gains refer to the individual (long-term) productivity due to better physical and mental health. The third domain C (6 items) consists of “community or health systems externalities”, which are related to the decline of prevalence and incidence of vaccine-related diseases and different types of equity considerations. Finally, the fourth domain D (6 items) includes “broader economic indicators”, such as the impact of vaccine immunization programmes on GDP and tax revenues.

Prioritization
In total, 35 respondents started the questionnaire, of which 26 respondents were included in the analysis. As the last part of the questionnaire was optional, nineteen respondents answered the questions on the relevance and data availability of the identified economic impacts. The average working experience was thirteen years and most respondents (61.5%) had a research background. Furthermore, two health advocates, five health policy makers and three providers of immunization services filled out the questionnaire. Fifteen respondents worked in LMIC and ten in HIC. The self-reported knowledge of the respondents was 6.2 (1.4) on economic evaluations, 3.4 (2.0) on decision making and 5.9 (1.3) on vaccines measured on a 7-point Likert-scale (strongly disagree – strongly agree). The general ranking of the domains was consistent for both RSE and BWS. Also, the ranking of the individual items was quite similar to the
ranking of the domains. Results of the RSE, which are available upon request from the first author, were similar to results from the BWS.

**Best-Worst Scaling**

The BWS was rated 6.2 (SD=2.4) on a scale of 10 (extremely easy – extremely difficult). Information on the domain A “health-related benefits to vaccinated individuals” was ranked first, domain B “short-term and long-term productivity-related gains” ranked second, domain C “community or health system externalities” third and domain D “broader economic indicators” ranked fourth (see table 3). Looking at individual items, mortality, healthcare expenditure and morbidity are statistically the three most important economic impacts since their confidence intervals are not overlapping with other impacts. Almost all the items of domain D “broader economic indicators” scored the lowest except for behavior-related productivity, which is ranked fourth. Risk reduction and outbreak prevention costs are seen as more important than the other items of domain C “community or health system externalities”. While school absenteeism is seen as not as important when compared with domain B “outcome-related productivity” and “care-related productivity”.

**Table 3. Overview Ranking BWS, relevance and data availability.**

<table>
<thead>
<tr>
<th>Economic impact (domain)</th>
<th>RIS (95% CI) n=26</th>
<th>Relevance (%) n=19</th>
<th>Data availability (%) n=19</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Mortality (A)</td>
<td>13.96 (12.88-15.04)</td>
<td>17 (89.5%)</td>
<td>13 (68.4%)</td>
</tr>
<tr>
<td>3. Healthcare expenditure (A)</td>
<td>12.76 (11.43-14.09)</td>
<td>15 (78.9%)</td>
<td>9 (47.4%)</td>
</tr>
<tr>
<td>2. Morbidity (A)</td>
<td>12.69 (11.53-13.85)</td>
<td>19 (100%)</td>
<td>8 (42.1%)</td>
</tr>
<tr>
<td>13. Behavior-related productivity (D)</td>
<td>8.07 (6.73-9.41)</td>
<td>14 (73.7%)</td>
<td>3 (15.8%)</td>
</tr>
<tr>
<td>11. Risk reduction (C)</td>
<td>6.62 (4.64-8.59)</td>
<td>13 (68.4%)</td>
<td>2 (10.5%)</td>
</tr>
<tr>
<td>9. Outbreak prevention costs (C)</td>
<td>6.52 (4.46-8.59)</td>
<td>16 (84.2%)</td>
<td>8 (42.1%)</td>
</tr>
<tr>
<td>6. Outcome-related productivity (B)</td>
<td>6.35 (4.60-8.10)</td>
<td>16 (84.2%)</td>
<td>4 (21.1%)</td>
</tr>
<tr>
<td>5. Care-related productivity (B)</td>
<td>6.05 (4.51-7.59)</td>
<td>17 (89.5%)</td>
<td>6 (31.6%)</td>
</tr>
<tr>
<td>12. Economies of scale (C)</td>
<td>5.59 (3.57-7.60)</td>
<td>15 (78.9%)</td>
<td>5 (26.3%)</td>
</tr>
<tr>
<td>8. Community health externalities (C)</td>
<td>4.15 (2.93-5.37)</td>
<td>17 (89.5%)</td>
<td>4 (21.1%)</td>
</tr>
<tr>
<td>7. Impact on other diseases (C)</td>
<td>4.07 (2.54-5.61)</td>
<td>14 (73.7%)</td>
<td>2 (10.5%)</td>
</tr>
<tr>
<td>10. Equity (C)</td>
<td>3.69 (1.93-5.45)</td>
<td>11 (57.9%)</td>
<td>3 (15.8%)</td>
</tr>
<tr>
<td>4. School absenteeism (B)</td>
<td>3.04 (2.25-3.83)</td>
<td>17 (89.5%)</td>
<td>3 (15.8%)</td>
</tr>
<tr>
<td>17. Impact on GDP (D)</td>
<td>2.44 (1.13-3.74)</td>
<td>8 (42.1%)</td>
<td>2 (10.5%)</td>
</tr>
<tr>
<td>15. Employment in society (D)</td>
<td>1.72 (0.73-2.70)</td>
<td>8 (42.1%)</td>
<td>1 (5.2%)</td>
</tr>
<tr>
<td>16. Impact on consumption behavior (D)</td>
<td>0.85 (0.00-3.75)</td>
<td>7 (36.8%)</td>
<td>0 (0.0%)</td>
</tr>
<tr>
<td>14. Demographic dividend (D)</td>
<td>0.82 (0.34-1.31)</td>
<td>8 (41.2%)</td>
<td>3 (17.6%)</td>
</tr>
<tr>
<td>18. Impact on tax revenues (D)</td>
<td>0.60 (0.13-1.07)</td>
<td>7 (35.3%)</td>
<td>1 (5.9%)</td>
</tr>
</tbody>
</table>
Relevance and data availability
Most respondents found the included individual items relevant and applicable in their countries except for domain D “broader economic indicators” (table 3). However, table 3 also shows data on domain A “health-related benefits to vaccinated individuals” is available in some countries. This is not the case for data on domain B “short-term and long-term productivity-related gains”, domain C “community or health system externalities” and domain D “broader economic indicators” where data on these individual items are often unavailable or not used. In figure 2, a scatterplot of the percentage of respondents that have data available in their country for every economic impact is plotted against the outcomes of the RIS. You can see that known data availability in the country of work of the respondent is positively related to the scores on the BWS ratio.

Figure 2. Scatterplot impact of data availability on outcome BWS ratio.

Subgroups analyses
For some of the individual items, researchers (n=16) have a different viewpoint than policy makers, providers of immunization services and health advocates (n=10). Impact on GDP, care-related productivity, and equity are seen as more valuable by stakeholders of the latter group while researchers value information on morbidity. None of the individual items were significantly different (see figure 3a).

When looking at the outcomes of respondents working in LMIC (n = 15) and respondents working in HIC (n = 10), no significant differences could be established for the individual items either. Although outcome-related productivity were regarded as more important in HIC while economies of scale and outbreak prevention costs are valued more in LMIC (see figure 3b).
Figure 3a. Results BWS measured on a sum scale of 100% researchers vs other stakeholders.
Figure 3b. Results BWS measured on a sum scale of 100% LMIC vs HIC.
Discussion

The aim of this study was to find out which of the broader economic impacts of vaccines could be included in economic evaluations to better meet the needs of the previously identified stakeholders, because developing new outcomes for economic evaluations could help stimulate evidence-informed decision making in LMIC and HIC.

This study identified 23 economic impacts that could be relevant for vaccine introduction. The BWS suggested that domain A “health-related benefits to vaccinated individuals” are valued as more important than the other domains. Most individual items were seen as relevant, except of several items of domain D “broader economic indicators”. The outcomes of the analysis of the data availability in specific countries suggest a positive relationship with the RIS score. Furthermore, group comparison of the BWS outcomes for different stakeholder groups showed no significant differences.

Many steps were taken to identify the economic impact of vaccines and to develop the questionnaire used. Each step added rigorousness to the design of this study. Selected individual items were checked based on face validity by the 8 experts. The general ranking of the domains was consistent for both RSE and BWS, also the ranking of the individual items was quite similar, which suggests that the outcomes are reliable. Although we used numerous strategies to find the right respondents, one main shortcoming of this study in general is the low response rate. More specifically, health decision makers inside and outside the healthcare sector were underrepresented. Therefore, results of the subgroup analysis should be interpreted with caution. Moreover, as you need a reasonable number of respondents for calculating the RIS scores to obtain stable results from the analysis. Samples smaller than twenty are not recommended [22]. The difficulties in the data collections lead to a relatively long data collection period of 1.5 year. The overrepresentation of researchers in the sample also makes it more difficult to generalize about the preferences attributed to other stakeholder groups involved in the decision making around vaccine introduction.

Three main findings of this research should be discussed. First, with some minor difference the framework we propose largely overlaps with alternative frameworks recently published in the literature [15,18]. One difference is that Bärnighausen et al. chooses to divide the impacts in narrow and broad categories and we opted to use the domain classification of Jit et al. Another difference is that in the publication of the framework by Bärnighausen et al., health gains were transferred from narrow to broad while we opted to keep mortality and morbidity outcomes in the first domain [18]. Second, the findings of this study are not fully consistent with a study undertaken earlier with a preliminary framework in which we found that the broader economic impacts were as important as the narrow economic impacts [17]. However, this study
was also undertaken in a small sample (n=26), and the method used in this study (BWS) has several advantages over Likert-scales, as it can be used to better discriminate between the items to be ranked and is less prone to scale-related biases [19]. Third, our study also suggests that information and data on broader impact of vaccines are also less available in countries. This can have several meanings, for example, that information on BEIVs are not available as they are not seen as very helpful for policymaking, or that respondents are not aware of the possibilities of these values and therefore put a lower value on these types of impacts.

On the basis of these results, we recommend looking at broader outcome measures, while retaining the more traditional measures on mortality, morbidity and healthcare expenditure as the focus of economic evaluations. Furthermore, this study could indicate that it is important to better inform decision makers with the broader economic impact of vaccines before making decisions about the usefulness of such economic impacts. Therefore, we recommend developing programmes to educate stakeholders on the possibilities of BEIVs and research how to impact the stated preferences of the different groups of stakeholders. To gather these data we would recommend organizing workshops around this subject during trainings and meetings where all stakeholder groups are already represented. This could be in the form of very short questionnaires or data collection in a workshop setting. Although the framework was initially developed for LMIC [13-15,17], parts of the framework are also applicable to HIC, to stimulate the introduction of newly developed vaccines especially in HIC with highly variable incomes. For example introduction decisions on both pandemic and seasonal influenza vaccines and recently registered dengue vaccines may include broader social and economic considerations [25-28].

**Conclusion**

This study suggests that the domain A “health-related benefits to vaccinated individuals” which are traditionally used in economic evaluations are valued as most important by both policy makers and researchers, and in both LMIC and HIC.
References

5. WHO. Principles and considerations for adding a vaccine to a national immunization programme: from decision to implementation and monitoring. Geneva; Switzerland: 2014.
IDENTIFICATION AND PRIORITIZATION OF BEIV

## Supplementary file 1

### Overview (broader) economic impacts of vaccines

Definition: Broader economic impacts can described as longer term effects that go beyond individuals vaccinated and their caregivers. They can be expressed in both costs and benefits for another party, such as the society or community.

<table>
<thead>
<tr>
<th>Value</th>
<th>Found explanation in literature</th>
<th>Value Survey</th>
<th>Item in survey</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>A. Health-related benefits to vaccinated individuals</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1a. Health gains - mortality</td>
<td>Reduction in mortality or morbidity through vaccination presented in natural units of health. Natural units of health include number of deaths or disability, years of life saved, cases of illness, quality adjusted life years (QALY) or disability adjusted life years (DALY), which are not presented in dollar units [1]</td>
<td>1. Mortality</td>
<td>Health benefits achieved by reducing number of deaths.</td>
</tr>
<tr>
<td>2. Health care cost savings</td>
<td>Savings of medical expenditures, health care system savings, and household savings because vaccination prevents illness episodes [1, 2]</td>
<td>3. Health care expenditure</td>
<td>Reduction in medical expenditures for health care system.</td>
</tr>
<tr>
<td><strong>B. Short-term and long-term productivity gains</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4. Care-related productivity</td>
<td>Savings of parents' productive time because vaccination avoids the need for taking care of a sick child [1, 2]</td>
<td>5. Care-related productivity</td>
<td>Increased individual productivity due to reduction in lost working days.</td>
</tr>
<tr>
<td>5. Outcome-related productivity gains</td>
<td>Increased productivity from averted mortality and morbidity, including the productivity benefits from improved cognition and physical strength, as well as school enrolment, attendance and attainment [1, 2]</td>
<td>6. Outcome-related productivity</td>
<td>Increased individual lifetime productivity and participation due to improved health.</td>
</tr>
<tr>
<td><strong>C. Community or health system externalities</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
| 7. Community health externalities | Externalities among the unvaccinated community members.  
- Herd effects are reductions in unvaccinated persons’ risk of contracting disease due to the vaccination of others. Herd effects occur because vaccinated individuals will not contract and transmit a disease between infected and susceptible individuals, reducing disease transmission in a population [5].  
- Vaccination can prevent disease and thus obviate the need for antibiotic use, reducing the prevalence of antibiotic-resistant strains [5]. | 8. Community health externalities | Externalities among the unvaccinated community members. |
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>9. Equity</td>
<td>The absence of avoidable or remediable differences among groups of people, whether those groups are defined socially, economically, demographically, or geographically. [6]</td>
<td>10. Equity</td>
<td>Impact on equity issues in the society.</td>
</tr>
<tr>
<td>10. Risk reduction</td>
<td>Protection to households from uncertainty in future outcomes, such as catastrophic health expenditure due to chronic illness and/or long-term disability [1]</td>
<td>11. Risk reduction</td>
<td>Impact on welfare of households due to reduced uncertainty in future outcomes and health expenditures.</td>
</tr>
<tr>
<td>12. Platform for other interventions</td>
<td>Entry point for providing a wide range of other primary health care services such as family health education [7]</td>
<td></td>
<td></td>
</tr>
<tr>
<td>13. Health resources</td>
<td>Impact of vaccine programmes on amount of health resources available e.g., Extra vehicles and new ‘ambassadors’ for advocacy activities [7]</td>
<td></td>
<td></td>
</tr>
<tr>
<td>14. Priority of interventions</td>
<td>Overlooking importance of social determinants of health by focusing on ‘silver bullets’ and ‘mass campaigns’ instead of adapting interventions to the prevailing culture and socioeconomic conditions, which generate the felt needs. [8]</td>
<td></td>
<td></td>
</tr>
<tr>
<td>---</td>
<td>---</td>
<td></td>
<td></td>
</tr>
<tr>
<td>15. Creating demand for vaccines and potential for partial cost recovery</td>
<td>Vaccinees may be willing to pay a small amount towards the cost of vaccination if the government is able to subsidize most of the cost, hence enabling partial cost recovery [9]</td>
<td></td>
<td></td>
</tr>
<tr>
<td>16. Economies of scale</td>
<td>Impact on per dose price of vaccine due to changes in demand [9].</td>
<td></td>
<td></td>
</tr>
<tr>
<td>12. Economies of scale</td>
<td>Impact on per dose price of vaccine due to changes in demand.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**D. Broader economic indicators**

<table>
<thead>
<tr>
<th>17. Behaviour-related productivity gains</th>
<th>Benefits accruing because vaccination improves child health and survival and thereby changes household choices, such as fertility and consumption choices [1, 2]</th>
</tr>
</thead>
<tbody>
<tr>
<td>13. Behaviour-related productivity</td>
<td>Economic benefits for families as a result of improved child health and survival.</td>
</tr>
<tr>
<td>18. Demographic dividend</td>
<td>Economic implication of demographic changes due to lower fertility rates [1, 9]</td>
</tr>
<tr>
<td>19. Employment in society</td>
<td>Increased workforce supply and productivity due to better child survival, reduced caregiver absenteeism and improved cognition/education [1, 9]</td>
</tr>
<tr>
<td>15. Employment in society</td>
<td>Impact on overall employment in society.</td>
</tr>
<tr>
<td>20. Consumption</td>
<td>Increased consumption due to reduced morbidity and mortality [9]</td>
</tr>
<tr>
<td>21. GDP</td>
<td>Increased GDP due to increased consumption and productivity [9]</td>
</tr>
<tr>
<td>22. Tax revenue</td>
<td>Increased tax revenue due to lower health care expenditure, increased consumption and increased productivity [9]</td>
</tr>
<tr>
<td>18. Impact on tax revenue</td>
<td>Impact on tax revenue</td>
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References Supplementary file 1

CHAPTER 5
Evidence-informed vaccine decision making: The introduction of Human Papilloma Virus (HPV) vaccination in the Netherlands

Submitted as:
Abstract
Little is known about the role of (economic) information or evidence in the different stages of the decision-making process on vaccine introduction. By conducting a document analysis on the public decision-making process of introducing HPV vaccine into the national vaccination programme (NVP) in the Netherlands, we aim to gain insight into which information plays a role during the introduction of a vaccination programme.

A document analysis was performed on the public decision-making process regarding the introduction of HPV vaccine into the NVP in the Netherlands. Information used or asked for by various stakeholders during different stages of the policy-making process was identified. In total, 42 documents were found, analyzed and synthesized, for the period between August 2006 and September 2009. Documents were analyzed using directed content analysis based on eight broad categories of criteria used in decision-making frameworks for introducing a vaccine.

Our analysis demonstrates that a wide variety of stakeholders is involved in the process. Financial or economic issues were stipulated in 64.3% of the documents and information on vaccine characteristics were discussed in 59.5%. Economic information from economic evaluations was discussed most (47.6%). Based on our analysis, it can be concluded that economic information, in particular information from economic evaluations, played an important role in the decision-making process regarding the introduction of HPV-vaccination.
CHAPTER 6

General Discussion
The need for evidence-informed decision-making in healthcare is becoming increasingly stronger, as seen in the decision-making process on the introduction of vaccines. As advances in technology contribute to the rising costs of healthcare, and new developments in healthcare interventions compete for resources, the role of economic information is gaining importance. With regard to the introduction of vaccines, currently most economic information comes from economic evaluations that focus on the direct impact of immunization programmes within the healthcare sector and not on the programmes’ impact on society as a whole (i.e. the societal perspective). Several authors have proposed methodologies to include broader economic impacts into economic evaluations in order to fully capture the costs and benefits of immunization programmes [1-9]. Nevertheless, the usefulness of taking these broader economic impacts into account for decision-making on the introduction of vaccines has received little attention so far.

Therefore, we formulated four objectives that have been addressed in this dissertation: 1) to determine how the broader perspective (i.e. the societal perspective) is applied in economic evaluations in general (Chapter 2), 2) to identify which economic impacts seem relevant towards aiding decision making for vaccine introduction (Chapters 3 and 4), 3) based on stakeholders’ perceptions, to determine the relative importance of the identified economic impacts (Chapters 3 and 4) and 4) to retrospectively analyze the role of information in vaccine decision making in a real life case (Chapter 5). This final chapter summarizes the main findings of this dissertation, discusses its strengths and weaknesses and presents implications for policymakers and researchers.

Summary of main findings

The first objective of this dissertation was to determine how the broader perspective (i.e. the societal perspective) is applied in economic evaluations in general. We conducted a literature review (Chapter 2) and concluded that there is a great variety in the way the societal perspective is conceptualized and addressed within economic evaluations. Often, authors assumed that a societal perspective was considered when productivity costs were included with healthcare costs in economic evaluations. Patient and family costs and costs in other sectors were reported in only a few studies. In total, ten articles on infectious diseases were identified; all of these included intervention and healthcare costs; six of them also included patient and family cost and/or productivity costs. Only two studies included costs in other sectors; both of these studies included household and informal care costs and one study included educational costs. Therefore, it can be argued that taking the broader perspective into account is still not common in economic evaluations.
To meet the second objective (i.e. to identify which narrow and broader economic impacts are relevant in aiding decision-making on the introduction of a vaccine), a theoretical and comprehensive framework of relevant narrow and broader economic impacts of vaccines was developed. Two studies were completed, of which Chapter 3 can be seen as a preliminary study to the study described in Chapter 4. In Chapter 3, sixteen economic impacts divided over five different domains, that could be relevant for vaccine introduction, were identified and discussed with different stakeholders. Based on these findings, new published research [2, 3, 9] and seven interviews with experts, 23 economic impacts were identified (Chapter 4). These were divided in four domains. The first domain consisted of three impacts that can be seen as ‘health-related benefits to vaccinated individuals’. In the second domain three ‘short-term and long-term productivity gains’ were found. For the third domain eleven ‘community or health systems externalities’ were identified and for the last domain six ‘broader economic indicators’ (See Chapter 4 Supplementary file 1 for full overview).

The third objective was to determine, based on stakeholders’ perceptions, the relative importance of the identified (broader) economic impacts. In Chapter 3, preliminary research showed that the broader economic impact of vaccines was regarded as being equally important as narrow economic impacts. However, in Chapter 4, stakeholders considered health-related benefits, which can be seen as narrow, to be most important and broader economic indicators were seen as less important, with the exception of behavior-related productivity. Furthermore, we found a positive relationship between the data availability in countries and the relative importance score of the economic impacts. This suggests that data on the broader economic impact of vaccines is currently lacking and is also seen as not as important, while information on narrow economic impacts is more common and is also regarded as important. This can have several meanings. On the one hand, it could mean that, as information on the broader economic impact of vaccines is not available, it is not seen as very helpful for policymaking. On the other hand, respondents may not be aware of the possibilities of these impacts and, therefore, they put less value on these types of economic impacts.

The last objective of this dissertation was to retrospectively analyze the role of information in vaccine decision-making by conducting a real-life case study on the introduction of HPV vaccination into the Dutch national vaccination programme. Based on our findings in Chapter 5, we can conclude that economic information plays an important role in the decision-making process. However, decisions are mostly based on information that can be seen as narrow. Outcomes related to the broader economic impact of vaccines are hardly discussed, although equity is discussed, to some degree.

Overall it can be concluded that there is a discrepancy between the theoretical arguments to include the broader economic impact of vaccines in decision making and
research, and the preferences and actual use of these impacts. In our research we found 23 possible economic impacts in four domains. Of these economic impacts, stakeholders preferred the health-related benefits to vaccinated individuals’ over the broader economic impacts, with the exception of behaviour-related productivity gains. Our case study further suggests that, with the exception of equity, outcomes related to the broader economic impact of vaccines were hardly discussed during the decision-making process on introducing HPV vaccination in the national vaccination programme in the Netherlands.

**Strengths and limitations of this dissertation**

In this dissertation, we used different types of methods to find answers to our research objectives in a relatively new field of science. All of the studies we used in our research were explorative and/or descriptive. **Chapter 3** included a mixed method approach, consisting of interviews and a survey. The combination of both helped us to get a better overview of the preferences of the different stakeholder groups active in making decisions on the use of vaccines. Complementing the findings of the survey with the results of the interviews gave us valuable new perspectives for the further development of this dissertation. In **Chapter 4**, seven experts were interviewed to develop a final overview of the different narrow and broader economic impacts. This added rigor to the theoretical framework, which we used as a basis for the rating scale and for the best/worst scaling survey that 26 respondents filled out as a follow-up to the study presented in **Chapter 3**. Although small, the sample size of the best-worst scaling survey was not less than twenty, which is sufficient for obtaining stable results for the relative importance scores presented in **Chapter 4** [10]. Moreover, both the rating scale and the best/worst scaling gave similar results, which validates both methods. In **Chapter 5**, we conducted a single case study. This allowed us to obtain detailed insights into the types of information used in different phases of the decision-making process. As this was one of the first studies which conducted such a detailed analysis, further case studies are necessary, so that our outcomes can be compared with those of other countries.

Different methods have been used to study the preferences of stakeholder groups in this dissertation. In general, two types of preferences can be distinguished: stated preferences and revealed preferences [11, 12]. With stated preferences, respondents fill out what they would do in a hypothetical situation; revealed preferences measure actual choices by looking back at records of decisions made [11, 12]. The strength of this dissertation is that we looked at both types of preferences. First, stated preferences were researched quantitatively and qualitatively by conducting two surveys, including interviews (**Chapter 3**), rating scales (**Chapters 3 and 4**) and best/worst scaling exercises (**Chapter 4**). Both methods (rating scales and best/worst
Because the field is still in development, frameworks on the broader economic impact of vaccines have been under constant revision. Accordingly, in this dissertation, frameworks have been changing, adapting to the new developments in the field. This can be seen as both a strength and weakness. On the one hand, this allowed us to use the most up-to-date knowledge on the broader economic impact of vaccines. Moreover, research done by our team before and during this dissertation has played a role in the development of the frameworks, as we presented preliminary results and participated in five of the seven meetings mentioned above. On the other hand, it also made comparison of the results presented in Chapters 3 and 4 complex. Due to the changing developments described, it is hard to estimate how interested decision makers would be if this kind of data were available. This is confirmed by the finding of Chapter 4, where we found a relation between the availability of data and the importance given to it.
Implications for policy makers

Based on our findings, we can conclude that the interpretation of the societal perspective currently used by researchers is quite narrow, as it includes only productivity costs in addition to healthcare costs. Policymakers need to be aware that other relevant costs might exist. Inclusion or exclusion of information on such costs could lead to different decisions, in particular for decisions that transcend the healthcare sector [18]. In these cases, looking only at the narrow economic impact of vaccines will be insufficient [7]. This is especially important in many low and middle income countries, where publicly funded mandatory immunization programmes are lacking, resulting in out-of-pocket payments by households and/or budget deficiencies [16, 19, 20]. Moreover, many of the low income countries first eligible for funding from overseas development aid and/or international donors are now graduating from the support as a result of economic prosperity, and need to secure domestic resources [21]. In these situations, including the broader economic impact of vaccines could be useful in convincing Ministries of Finance and/or national treasuries to invest more in health care in general [18].

Implications for Research

First, following from the results of Chapter 2, we would recommend that researchers provide a clear explanation of their interpretation of the societal perspective as used in their study. Moreover, explaining how the perspective relates to the policy question and indicating why certain costs were in- or excluded is also recommended.

Second, as the framework for the broader economic impact of vaccines is still in development, further research on how the different broader economic impacts of vaccines can be included is necessary. It is also recommended to specify the amount of extra work needed to use more complicated models and methods to perform the economic evaluations [22] and to extend the framework to other public health interventions. The expected value of this information can support choices for certain designs and prioritize research [23].

Third, and comparable with other findings [24], our research in Chapters 3 and 4 shows that data collection via online questionnaires is difficult, resulting in relatively small sample sizes. It is therefore necessary to use other data collection methods to reach stakeholders effectively. Examples include arranging stakeholder meetings and using interactive tools to measure preferences.
Finally, our results show that a case study approach and the combined use of stated and revealed preferences provided in-depth insights into the role of economic information in decision making on the introduction of vaccines. Additional case studies, for other countries and vaccines, are recommended to further investigate this role.
References

Addenda

Summary
Samenvatting
Valorisation
Dankwoord
List of publications & Awards
About the author
Chapter 1

The need for evidence-informed decision making is rapidly increasing, also with regard to decisions on the introduction of new vaccines. The role of economic information in particular is gaining importance due to the rising costs of health care and the need to set priorities in this sphere. Currently most economic information is derived from economic evaluations that focus on immunization programmes’ direct impact within the healthcare sector. The (economic) impact of these programmes for society as whole (i.e. the societal perspective), however, is often neglected. Several authors have proposed ways to include these broader economic impacts into economic evaluations in order to fully capture the cost and benefits of immunization programmes. Nevertheless, the usefulness of taking information on these broader economic impacts into account for decision making on the introduction of vaccines has received little attention so far.

We therefore formulated four objectives that have been addressed in this dissertation: 1) to determine how the broader perspective (i.e. the societal perspective) is applied in economic evaluations in general, 2) to identify which economic impacts seem relevant towards aiding decision making for vaccine introduction, 3) based on stakeholders’ perceptions, to determine the relative importance of the identified economic impacts and 4) to retrospectively analyze the role of information in vaccine decision-making in a real life case.

Chapter 2

The aim of Chapter 2 was to investigate how the societal perspective is actually conceptualized in economic evaluations and to assess how intersectoral costs and benefits (ICBs), that is the costs and benefits pertaining to sectors outside the healthcare sector, impact the results of economic evaluations.

Based on a search up to July 2015 using PubMed, Embase, CINAHL and PsychINFO, a systematic literature review was performed to identify economic evaluations using a societal perspective. Conceptualizations of the societal perspective were assessed in NVivo version 11, using conventional and directed content analysis.

A total of 107 studies were assessed, of which 74 (69.1%) provided conceptualizations of the societal perspective. These varied in the types of costs included and in the descriptions of cost bearers. Labour productivity costs were included in 72 studies (67.3%), while only 38 studies (35.5%) included other ICBs, most of which entailed the costs of informal care and/or social care. In total, ten articles on infectious diseases
were identified. All studies on infectious diseases included intervention and healthcare costs; six studies also included patient and family costs and/or productivity costs. Only two studies included costs in other sectors; both of these studies included household and informal care costs and one study included educational costs. ICBs within the educational and criminal justice sectors were each included five times. Most of the trial-based evaluations (75%) analysed reported productivity costs. In nine studies, these comprised more than 50% of total costs. Criminal justice and informal care costs were also important in several studies. We concluded that there is a great variety in the way the societal perspective is conceptualized and used within economic evaluations. The term ‘societal perspective’ is often related to including merely productivity costs, while other ICBs could be relevant as well.

Chapter 3

Current economic evaluation guidelines concentrate mainly on immediate health gains and cost savings for the individuals involved in the intervention. However, it has been argued that these guidelines are too narrow to capture the full impact of vaccination and immunization programmes, especially in low and middle income countries. Including the broader economic impact of vaccines (BEIVs) has therefore been proposed. Examples of BEIVs include productivity-related gains, macro-economic impact, and various externalities. Despite their potency, the extent to which these BEIVs can and should be incorporated into economic evaluations of vaccination is still unclear.

A mixed methods study was conducted to assess the relevance of BEIVs to different stakeholders involved in decision making on the introduction of vaccines. An internet-based survey was sent to attendees of the New and Underutilized Vaccines Initiative meeting in Montreux, Switzerland in 2011. In addition, semi-structured interviews were conducted during the meeting. Study participants included decision makers, experts and funders of vaccines and immunization programmes in low and middle income countries. A descriptive analysis of the survey, along with identification of common themes and factors extracted from the interviews and open survey questions, was undertaken.

We found that evidence on the macro-economic impact, burden of disease and ecological effects were perceived as being most valuable towards aiding decision making on the introduction of vaccines by the 26 survey respondents. The 14 interviewees highlighted the importance of the burden of disease and of different types of indirect effects. Furthermore, some new interpretations of BEIVs were discussed, such as the potential negative impact of waste during immunization programmes and
the idea of using vaccines as a platform for delivering other types of health interventions. Interviewees also highlighted the importance of using a broader perspective in connection with measuring economic impacts, particularly when attempting to derive the value of newer, more expensive vaccines. According to participants, BEIVs were seen as being equally important to traditional outcome measures used in cost-effectiveness analyses. Such insights can be used to shape research agendas within the field and to eventually create broader, more inclusive practical guidelines for the economic evaluations of vaccines.

Chapter 4

Understanding the most important economic impacts of vaccines can provide relevant information to stakeholders when they are selecting vaccine immunization strategies. This study was therefore designed first to identify the economic impacts for vaccinated individuals, and second, to assess the relative importance of these economic impacts. A four-step approach was used, including a review of the literature, a pilot study and an expert consultation. As a fourth step, a survey utilizing a best/worst scaling was conducted among 26 different stakeholders to assess the relative importance of the identified economic impacts. In each of the 15 choice tasks, participants were asked to choose the most important and the least important economic impact from a set of four from the master list. We identified 23 economic impacts relevant for vaccine introduction in four domains: health-related benefits for vaccinated individuals, short- and long-term productivity gains, community or health systems externalities and broader economic indicators. Our study suggests that the first domain “health-related benefits for vaccinated individuals” is valued as more important than the other domains, with mortality, healthcare expenditure, and morbidity ranking in the top three overall.

Chapter 5

As little is known about the role of (economic) evidence in the different stages of the decision-making process on the introduction of vaccines in a real life case, the study in Chapter 5 aimed (1) to map how the decision-making process on the introduction of the HPV vaccine in the Netherlands took place, and which stakeholders were involved; (2) to identify what type of information was used during the decision-making process by the different stakeholders and (3) to identify to what extent economic information played a role in this decision-making process.
A document analysis was performed to identify the information or evidence used or requested by various stakeholders in the different stages of the policy process (prioritization, development and implementation). In total, 42 documents were found, analysed and synthesized, for the period between August 2006 (when the Dutch parliament first raised a question on the possibility of introducing HPV vaccination) and September 2009 (when HPV vaccination was planned to be introduced into the national vaccination programme). Documents were analysed using directed content analysis based on eight broad categories of criteria used in decision-making frameworks for the introduction of vaccines.

Our analysis demonstrates that a wide variety of stakeholders is involved in the decision-making process of new vaccines, with a key role for the Minister of Health, parliament and the National Health Council. Financial or economic issues were stipulated in 64.3% of the documents, and in 59.5% evidence on vaccine characteristics was discussed. Economic information from economic evaluations was most discussed (47.6%), followed by evidence on funding sources for HPV vaccination (23.8%) and on incremental costs related to the implementation of the vaccination in the Netherlands and the price of the vaccine (16.7%). Based on this study, it can be concluded that economic information, in particular the evidence resulting from economic evaluations, played an important role during the decision-making process on the introduction of HPV-vaccination in the Netherlands. Outcomes related to the broader economic impact of vaccines, however, were scarcely discussed during the decision-making process on the introduction of HPV vaccination in the Netherlands, although equity was discussed to some degree.

Chapter 6

Overall it can be concluded that there is a discrepancy between the theoretical arguments for including the broader economic impact of vaccines in decision making and research, and the preferences and actual use of evidence on these impacts. In our research we found 23 possible economic impacts in four domains. Of these economic impacts, stakeholders preferred the ‘health-related benefits to vaccinated individuals’ over the broader economic impacts, with the exception of ‘behaviour-related productivity gains’. Our case study further suggests that, with the exception of equity, outcomes related to the broader economic impact of vaccines were scarcely discussed during the decision-making process on the introduction of HPV vaccination in the national vaccination programme in the Netherlands.

The field of research in this dissertation is relatively new. This leads to certain limitations. Because the field is still in development, frameworks on the BEIVs are
changing. All studies included were of an explorative and/or descriptive nature, while the studies in Chapters 3 and 4 also had relatively small sample sizes. To be able to explore this relatively new field of research, a combination of methods had to be used, including both quantitative and qualitative methods. This combination of methods, together with an in-depth case study and the use of revealed as well as stated preferences of stakeholders and decision-makers, can be considered as the strengths of this dissertation.

Given the relatively new field of research, further research is recommended. In addition to developing a theory on BEIVs in relation to the societal perspective, and assessing further the usefulness of evidence-informed decision making on the introduction of vaccines, it is recommended to develop and employ additional and combined data-collection methods to effectively reach more stakeholders and decision-makers. Performing more case-studies in different countries and with different vaccines is also recommended. From a policy point of view, our studies show that decision-makers should be aware that vaccination can have broad economic impacts. Basing decisions on information from economic evaluations that use a narrow perspective may neglect this broader impact and lead to less than optimal decisions. In particular, this may be the case for decision making on the introduction of vaccines in low- and middle income countries and for decisions on interventions whose impact transcends the healthcare sector.
Samenvatting
Hoofdstuk 1

De behoefte aan geïnformeerde beleid neemt snel toe, ook met betrekking tot besluitvorming rondom de introductie van nieuwe vaccins. Door de stijgende zorgkosten wordt de noodzaak om prioriteiten te stellen groter, waarmee ook de vraag naar economische informatie groeit. Op dit moment wordt voornamelijk informatie gebruikt uit economische evaluaties die zich richten op de directe impact van immunisatieprogramma’s binnen de gezondheidszorg. De (economische) impact van deze programma’s op de gehele samenleving (het maatschappelijke perspectief) wordt minder vaak meegenomen. Verschillende auteurs hebben, om dit op te lossen, voorstellen gedaan om de bredere economische impact van vaccinatie mee te nemen in economische evaluaties om alle relevante kosten en baten in kaart te brengen. Dit is vooral gebleven bij theorieën. De meerwaarde om deze informatie te verzamelen is tot nu onderbelicht gebleven.

Om meer inzicht te krijgen in het nut van deze informatie hebben we vier doelstellingen geformuleerd die in dit proefschrift worden behandeld: 1) het bepalen van hoe het bredere perspectief (maatschappelijke perspectief) momenteel wordt toegepast in economische evaluaties, 2) het bepalen van welke economische impacts relevant zijn ter ondersteuning van de besluitvorming rondom de introductie van vaccinaties, 3) op basis van de percepties van betrokken stakeholders, te bepalen welke gevonden economische impacts het meest van belang zijn tijdens het besluitvormingsproces en 4) het uitvoeren van een retrospectieve case studie, om de rol van informatie tijdens het besluitvormingsproces rondom de introductie van vaccinaties te testen.

Hoofdstuk 2

Het doel van hoofdstuk 2 was om inzicht te krijgen hoe het maatschappelijke perspectief gebruikt wordt in economische evaluaties en om te bekijken wat voor invloed het meenemen van dit perspectief kan hebben op de gevonden resultaten.

Op basis van een zoekopdracht in verschillende wetenschappelijke databases werden alle relevante economische evaluaties die gebruik maakten van het maatschappelijke perspectief tot juli 2015 geselecteerd. Door gebruik te maken van kwalitatieve onderzoeksmethodes werden algemene en specifieke definities in kaart gebracht.

In totaal zijn 107 studies beoordeeld, waarvan er 74 (69,1%) inzicht gaven in de interpretatie van het maatschappelijke perspectief. Onderzoekers hadden verschillende interpretaties van dit perspectief, tot uitdrukking komend in verschillende kostensoorten of kostendragers die werden aangewezen. De meeste studies noemden arbeidsproductiviteit als een relevante kostenpost (72 studies, 67.3%), maar in
sommige studies (36 studies, 35,5%) werden de kosten voor andere sectoren, zoals mantelzorg en sociale zorg genoemd. Kosten in de sectoren ‘onderwijs’ en ‘justitieel systeem’ werden elk in vijf studies benoemd. In de analyse waren ook 10 studies over infectiezieken opgenomen. In al deze studies werden interventiekosten en zorgkosten meegenomen. Daarnaast namen zes studies ook kosten voor de patiënt en familie en/of productiviteitskosten mee. In slechts twee studies werden de kosten voor andere sectoren meegenomen, waaronder kosten voor huishoudelijke en informele zorg; één studie rapporteerde kosten met betrekking tot het onderwijs. In de onderzochte economische evaluaties gebaseerd op resultaten van experimenten werd in 75% van de gevallen productiviteitskosten meegenomen. In negen studies waren deze meer dan 50% van de totale kosten. In sommige studies zagen we dat de kosten het ‘justitieel systeem’ en ‘informele kosten’ een belangrijke rol spelen.

Op basis van onze gevonden resultaten kunnen we concluderen dat de interpretatie en toepassing van het maatschappelijke perspectief verschilt in economische evaluaties. Vaak wordt het meenemen van productiviteitskosten gezien als voldoende basis voor het classificeren van een economische evaluatie vanuit maatschappelijk perspectief, echter het meenemen van kosten in andere sectoren kan ook relevant zijn.

**Hoofdstuk 3**

Zoals aangegeven in de conclusie van hoofdstuk 2 is de huidige interpretatie van het maatschappelijke perspectief beperkt in economische evaluaties. Auteurs geven aan dat hierdoor de impact van vaccinatie- en immunisatie-programma’s, in laag- en midden-inkomenslanden, op de maatschappij onderschat wordt. Om dit te voorkomen stellen ze voor om de bredere economische impact van vaccinaties (BEIV’s) mee te nemen in economische evaluaties. Voorbeelden van dit soort impacts zijn: diverse soorten arbeidsproductiviteit, macro-economische impacts en externaliteiten (gemaakte kosten of geleden schade door andere als gevolg van economische activiteiten). Ondanks de mogelijke potentie van deze BEIV’s is de mate waarin ze kunnen en moeten worden meegenomen in economische evaluaties onduidelijk.

Om dit uit te zoeken is een gecombineerde studie uitgevoerd, met zowel kwalitatieve als kwantitatieve onderzoeksmethodes, om de relevantie van de BEIV’s voor de verschillende stakeholders die betrokken zijn bij de besluitvorming over de introductie van vaccinaties te onderzoeken. Voorbeelden van stakeholders zijn beleidsmakers, deskundigen en geldscheters van vaccinatie en immunisatie programma’s van laag- en midden-inkomenslanden. Een online vragenlijst werd verstuurd naar de deelnemers van een meeting ter bevordering van nieuwe en onderbenutte vaccinaties in Montreux, Zwitserland in 2011. Daarnaast werden tijdens deze meeting semigestructureerde
ADDENDA

interviews uitgevoerd. Op basis van de verzamelde data zijn beschrijvende analyses en thematische kwalitatieve analysis gedaan.

Op basis van de gevonden resultaten, gebaseerd op 26 respondenten, zagen we dat stakeholders de macro-economische impact, de ziektelast en de ecologische effecten als meest waardevol zien voor het besluitvormingsproces. Daarnaast gaven veertien geïnterviewden ook aan dat de ziektelast en indirecte effecten van belang zijn om mee te nemen in economische evaluaties. Ook wezen ze op een aantal nieuwe BEIV’s, zoals de mogelijke negatieve impact van verspilling tijdens de uitvoer van immunisatie programma’s en het idee om immunisatie programma’s te gebruiken als een platform voor het implementeren van andere gezondheidsinterventies. Het belang van het gebruik van het bredere perspectief in economische evaluaties werd vooral gezien voor nieuwe relatief dure vaccinaties die nog niet lang op de markt zijn. Op basis van de gevonden resultaten kunnen we concluderen dat de stakeholders BEIV’s als even belangrijk beschouwden als meer traditionele uitkomstmaten zoals ziektelast (bijv. mortaliteit) of productiviteitswinsten.

Hoofdstuk 4

Aangezien het belang van BEIV’s werd onderschreven door de stakeholders, ondervraagd in hoofdstuk 3, hebben we op basis van de uitkomsten van deze studie, literatuur reviews en raadpleging van deskundigen, een overzicht gemaakt van de verschillende mogelijke impacts. Daarnaast hebben we gekeken hoe belangrijk deze impacts waren voor verschillende stakeholders, die betrokken zijn bij de besluitvorming over de introductie van vaccinaties. We hebben ze telkens gevraagd te kiezen tussen de belangrijkste en minst belangrijkste uit een selectie van vier opties. Elk van de 26 respondenten kreeg vijftien van deze opties uit een selectie van achtten van de 23 gevonden impacts.

De 23 gevonden economische impacts van vaccinaties kunnen verdeeld worden in vier domeinen: directe gezondheidswinst voor gevaccineerde personen, productiviteitswinst op korte en lange termijn, externaliteiten in de maatschappij of het gezondheidsysteem en bredere economische indicatoren. Uit de keuzes van de verschillende stakeholders bleek dat in contrast met onze eerder gevonden resultaten de directe gezondheidswinst voor gevaccineerde personen als belangrijkst werd gewaardeerd, met uitkomsten van mortaliteit, uitgaven voor de gezondheidszorg en morbiditeit in de top drie.
Hoofdstuk 5

In de laatste studie hebben we gekeken hoe (economische) informatie wordt gebruikt in de verschillende stadia van het besluitvormingsproces bij de introductie van HPV-vaccinatie (vaccinatie tegen baarmoederhalskanker) in Nederland. Dit is gedaan door eerst in kaart te brengen hoe het besluitvormingsproces in Nederland heeft plaatsgevonden en welke stakeholders hierbij betrokken waren. Daarna hebben we geprobeerd om vast te stellen welke type informatie tijdens het besluitvormingsproces door verschillende stakeholder groepen is gebruikt en in hoeverre economische informatie hier dan weer een rol bij speelde.

Dit is gedaan door middel van een document analyse op basis van acht categorieën van informatie. In het totaal werden 42 documenten gevonden in relatie tot het besluitvormingsproces rondom HPV-vaccinatie tussen augustus 2006 (eerste vraag van tweede kamer over de invoering van HPV-vaccinatie in rijksvaccinatieprogramma) en september 2009 (officiële planning om HPV-vaccinatie op grote schaal in te voeren).

Onze analyse toont aan dat een breed scala van stakeholders betrokken is bij het besluitvormingsproces, met een sleutelrol voor de minister van Volksgezondheid, het Parlement en de Gezondheidsraad. Financiële en economische kwesties werden genoemd in 64,3% van de documenten, en in 59,5% werd over de kenmerken van het HPV-vaccin zelf gesproken. Specifiek kijkend naar economische informatie werden economische evaluaties (47,6%) gevolgd door financieringsbronnen voor HPV-vaccinatie (23,8%) en incrementele kosten voor het invoeren van het vaccin in Nederland en de prijs van het vaccin (beide 16,7%) genoemd.

Op basis van de resultaten uit dit onderzoek kan geconcludeerd worden dat economische informatie en meer specifiek de informatie die voortvloeit uit economische evaluaties zeker een rol speelden in het besluitvormingsproces over de introductie van HPV-vaccinatie in Nederland. Informatie rondom de BEIV’s werd nauwelijks besproken tijdens het besluitvormingsproces, met uitzondering van equity. Deze werd wel in zekere mate besproken.

Hoofdstuk 6

Al met al kan worden geconcludeerd dat er een discrepantie bestaat tussen de theoretische argumenten voor het opnemen van de BEIV’s bij besluitvorming en onderzoek, en de voorkeuren en het feitelijke gebruik van informatie over deze impacts. In ons onderzoek vonden we 23 mogelijke economische impacts in vier domeinen. Van deze economische impacts gaven stakeholders de voorkeur aan de
directe gezondheidswinst voor gevacineerde personen boven de bredere economische indicatoren, met uitzondering van ‘(gedragsgerelateerde) productiviteitswinsten'. Onze case studie suggereert verder dat, met uitzondering van equity, de uitkomsten met betrekking tot de BEIV’s nauwelijks werden besproken tijdens het besluitvormingsproces over de introductie van HPV-vaccinatie in het rijksvaccinatieprogramma.

Het onderzoeksgebied dat centraal staat in dit proefschrift is relatief nieuw. Dit brengt bepaalde beperkingen met zich mee. Ten eerste omdat het veld nog in ontwikkeling is, zijn de theorieën over de BEIV’s ook nog steeds in ontwikkeling. Ten tweede zijn alle onderzoeken opgenomen in dit proefschrift exploratief en beschrijvend met kleine steekproefgroottes. Om hiermee om te gaan zijn zowel kwalitatieve als kwantitatieve methodes gebruikt om de gestelde doelstellingen van dit proefschrift te beantwoorden. Daarnaast is ook niet alleen gekeken naar theoretische voorkeuren (‘stated preferences’) van de stakeholders, maar ook de gemanifesteerde voorkeuren (‘revealed preferences’) (zie case studie hoofdstuk 5). Samen zijn dit de sterke punten van dit proefschrift.

Gezien het relatief nieuwe onderzoeksfield, is verder onderzoek zeker aanbevolen. Naast het stroomlijnen van de verschillende theorieën over BEIV’s in relatie tot het maatschappelijke perspectief, en het verder beoordelen van de meerwaarde van het gebruik van economische informatie in besluitvorming over de introductie van vaccins, wordt aanbevolen om aanvullende en gecombineerde methodes voor gegevensverzameling te ontwikkelen en te gebruiken voor het ondervragen van stakeholders. Het uitvoeren van meer case studies in andere landen en voor verschillende vaccins kan ook worden aanbevolen.

Vanuit beleidsoogpunt tonen onze studies aan dat beleidsmakers zich bewust moeten zijn van het feit dat de impact van vaccinaties op de maatschappij mogelijk breder is dan tot nu toe wordt aangenomen. Het verwaarlozen van een dergelijke brede impact binnen economische evaluaties kan in sommige gevallen (waaronder bij besluitvorming over interventies die ook buiten de gezondheidszorg een grote impact hebben of besluitvorming over de introductie van vaccinaties in laag- en midden-inkomenslanden) tot suboptimale keuzes leiden.
Valorisation
In this chapter we discuss the valorization of this dissertation, i.e. “the process of value creation from knowledge, by making it applicable and available for economic or societal utilization” [1]. The goal of the chapter is to provide insight into what this dissertation adds to society. To provide a good overview of what can be done with the results of this dissertation, we discuss for each stakeholder group, what the added value of this dissertation could be, together with the efforts already undertaken to disseminate the knowledge and the additional actions that will be taken. Two groups of stakeholders were identified: 1) the scientific community and 2) policymakers and advisory bodies in high, middle and low income countries.

**The scientific community**

This dissertation has added value for the scientific community. This group includes researchers in the field of health economics, decision- and policy making, and those researching (the economic impact of) vaccination.

**What this dissertation adds**

The outcomes of our research add several new insights which can be important for the scientific community.

First, our research has shown that taking the broader perspective (i.e. the societal perspective) into account is still not common in economic evaluations. Comparing the outcomes of studies that include a broader perspective with those that exclude it could provide a further understanding of the impact of using a broader perspective. It could also further enhance the optimization of economic evaluation research in general and the optimization of cost-effectiveness research on immunization specifically. Moreover, extending such research to areas outside immunization could offer the possibility of developing a tailor-made and standardized framework for including the broader perspective in different areas and for different interventions.

Second, we saw that if researchers choose to use the societal perspective, there is a need to clearly explain the interpretation of this perspective as it is applied in any particular study. Moreover, explaining how the perspective relates to the specific policy question and indicating the rationale of why certain costs were included or excluded would add validity to future economic studies.

Third, our research shows that the methodology used in this field of research needs further attention, especially the use of mixed methods approach to reach stakeholders effectively. Moreover, our results show that a case study approach and the combined use of stated and revealed preferences can provide in-depth insights into the role of
economic information in decision making on vaccines. The methods and frameworks used in our studies can form the basis for additional case studies on other types of vaccines and/or vaccines in other countries. Furthermore, the methods and frameworks can be adapted for analyzing decision making in other areas, particularly now that more focus is being directed towards the concept of health in all policies [2, 3].

**Efforts made to disseminate this knowledge**
Several efforts have been undertaken to disseminate these new insights. As can be seen in the publication list, we presented the results of our studies at several international and national conferences and meetings. For example, the preliminary results of Chapter 5 (a case study on the introduction of HPV vaccination in the Netherlands) were presented at the symposium of the Dutch Association of Health Technology Assessment (NVTAG). We were also invited to present our work at several expert meetings (including World Health Organization (WHO)-supported meetings in Toronto, Geneva, Bangkok and Boston between 2012-2017) on the broader economic impact of vaccines, where, as part of an international team, we shared our results, discussed possible future research and wrote new research proposals. We have, for instance, contributed to the proposal on the “The use of economic information in the decision-making process of NITAGs in Asia” proposing social network analysis for analyzing the networks of national immunization technical advisory groups, in collaboration with the Center for Disease Control and Prevention (CDC), the WHO and the International Vaccine Institute (IVI).

In addition, we published most of our papers in peer-reviewed open access journals to make our results easily available to the research community. We also used our results in educational activities at Maastricht University in the Netherlands.

**Additional actions to be taken**
However, some actions can still be undertaken to further inform the scientific community. First, we are still in the process of getting Chapter 5 published in a peer-reviewed journal. Second, we plan to make this dissertation publicly available online to the scientific community. Third, we are planning to publish summaries of this dissertation in the Immunization Economics Newsletter and the newsletters of professional bodies in the Netherlands (such as the NVTAG, Health Economic Study Group (VGE)) and internationally, for example, in the newsletter of the International Society for Pharmacoeconomics and Outcomes Research (ISPOR).
Policy makers and advisory bodies

The findings of this dissertation can also be of major interest for policy makers and advisory bodies. These include national immunization technical advisory groups (NITAGs), reimbursement institutes (such as ZiNL in the Netherlands), policy makers and employees of the ministries of health and ministries of finance in low, middle and high income countries. Furthermore, our results can be of particular interest to international agencies, donors and advisory bodies for low and middle income countries; these bodies include the World Health Organization (WHO), the Bill and Melinda Gates Foundation, United Nations International Children’s Emergency Fund (UNICEF) and Médecins Sans Frontières (MSF).

What this dissertation adds

Several results found in this dissertation can be of interest for the policy makers and advisory bodies identified above.

First, we found twenty-three possible economic impacts among four domains that can be relevant for decision making on the introduction of a vaccine. Decision makers can use these as a checklist to see if the information provided (e.g. the results of economic evaluations on the impact of vaccines) for supporting decision making is complete.

Second, this dissertation creates awareness that there may be other relevant costs besides healthcare costs. The inclusion or exclusion of information on such costs could lead to different decisions, in particular for decisions that transcend the healthcare sector [4]. In these cases, looking only at the narrow economic impacts of vaccines will be insufficient [5]. As explained in Chapter 6, the current state (looking only at the economic impact of a particular vaccine) is insufficient for two reasons. First, mandatory vaccination programmes sometimes lack public funding, resulting in out-of-pocket payments by households and/or budget deficiencies in both high income and low and middle income countries [6-8]. Second, many of the low income countries which were at first eligible for funding from overseas development aid and/or international donors are now graduating from that support as a result of economic prosperity, and need to secure domestic resources [9]. In these situations, including the broader economic impacts of vaccines could be useful in convincing ministries of finance and/or national treasuries to invest more in health care in general [4].

Efforts made to disseminate this knowledge

Several efforts have already been undertaken to disseminate the issues presented above to policy makers and advisory bodies. First of all, we purposefully choose to publish most results in open access journals as policy makers and advisory bodies, especially in low- and middle income countries, do not always have access to paid
journals. Second, in the expert meetings in which we presented our results policy makers from different countries, including low and middle income countries, were present. The preliminary findings in Chapter 2, for instance, were presented at the first expert meeting, held in Canada, on the broader economic impact of vaccination. One of the foundations for the development of a new framework with regard to vaccination was laid during this meeting. We also interviewed and held a survey among the participants (including policy makers and advisory bodies) of the new and underutilized vaccine initiative (NUVI) meeting. We also shared our results with specific institutions, such as the Dutch National Institute for Public Health and the Environment (RIVM) and Supporting Independent Immunization and Vaccine Advisory Committees (SIVAC). Third, the collaboration with the WHO and indirectly with other international stakeholders such as the Global Alliance for Vaccine Introduction (Gavi Alliance), and UNICEF, among others, provided us with an important link with policy makers from low and middle income countries and provided insights into their needs and enabled us to share our results via their networks.

**Additional actions to be taken**

We intend to send copies of this dissertation to the stakeholders identified earlier, to make them aware of our findings. The list of stakeholders includes both individual persons and organizations, such as the RIVM, National Healthcare Institute (ZiNL), the health council for the Netherlands, as well as the WHO, the Bill and Melinda Gates Foundation, UNICEF, SIVAC, HITAP, CDC, IVI, and other organizations. We also intend to send a summary of the dissertation to *Vaccines and Global Health: The Week in Review*, which is sent each week to professionals from “public health, clinical practice, government, NGOs and other international institutions, academia and research organizations, and industry” to update them on “news, events, announcements, articles and research in vaccine and global health ethics and policy space [10].”
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10. Vaccines and Global Health: The Week in Review [https://centerforvaccineethicsandpolicy.net/week-in-review/]
Dankwoord
ADDENDA

Na 4,5 jaar is het moment dan eindelijk aangebroken. De laatste regels van de Nederlandse samenvatting zijn getypt en dan is er nog een hoofdstuk te schrijven. Het is spannend om aan dit hoofdstuk te beginnen aangezien ik dit boekwerk nooit af had kunnen maken zonder de steun, geloof en hulp van vele mensen om mijn heen. Niet alleen hebben jullie me geïnspireerd met jullie verhalen, inzichten en kennis, maar veel van jullie hebben ook daadwerkelijk meegeschreven aan en meegedacht met stukken van dit boekwerk. Ik denk dan ook dat ik om iedereen te kunnen bedanken, nog zo’n 20 pagina’s meer nodig heb dan ik van plan ben om nu te schrijven. Daarom bij deze alvast dank aan alle mensen die ik op de een of andere manier ben vergeten hier te vernoemen!

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Since my topic has an international character, I had the opportunity to travel to several exciting places which made the journey so much more than an academic endeavor. I met new (and old) friends, who warmly welcomed me into their lives and helped me along the way. We talked a lot about cultural differences, tasted new types of foods and tried new things that I would never imagine me doing. Thanks for your friendship and I hope to stay in touch with you guys.

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humour, meditation, dance training and the Hong Kong highlights we experienced together. We truly made memories for life and I am humbled that I could share it together with you. Alice, although the book of geniuses is still work in process, I believe that we will get there someday!

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DANKWOORD

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ADDENDA

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List of publications & awards
Scientific articles in international journals


Submitted articles


Reports

Conference Proceedings – oral presentations


Van der Putten, I., M. Hiligsmann, A.T.G Paulus, S.M.A.A. Evers, and R. Hutubessy. Identification and prioritization of broader economic impact of vaccines in economic evaluations in low- middle-income countries. 7th LoLaHeSG conference, 28-29 May 2015, Maastricht, the Netherlands

Van der Putten, I.M., S.M.A.A. Evers, M. Jit, R. Deogaonkar and R.C.W. Hutubessy. The relevance of including broader economic effects in economic evaluations of vaccines in low and middle income countries. 10th World Congress of the International Health Economics Association (IHEA), 13-16 July 2014, Dublin, Ireland.


Conference Proceedings – poster presentations


experiment verse rating scale exercises to evaluate the importance of attributes: a study of the Maastricht ISPOR student chapter. ISPOR 17th Annual European congress, 8-12 November 2014, Amsterdam, the Netherlands.

Deogaonkar, R., R. Hutubessy, I. van der Putten, S. Evers, and M. Jit, Systematic review of studies evaluating the broader economic impact of vaccination in low and middle income countries. European Conference of Health Economics, 18-21 July 2012 Zurich, Switzerland.

**Contributions to expert meetings**

Invited chair breakout session at expert meeting Advancing the Value of Vaccines Research Agenda, 26-27 April 2016, Harvard University & Bill & Melinda Gate Foundation, Boston, US.


**Van der Putten, I.M.,** S.M.A.A. Evers, M. Jit, R. Deogaonkar and R.C.W. Hutubessy. A survey among decision makers in low and middle income countries responsible on the broader economic impact of vaccination. WHO consultation on the broader economic impact on vaccines and immunization programmes (BEIVIP). 28-29 June 2012, Geneva, Switzerland


**Academic rewards**

Recipient of the ISPOR student travel grant 20th Annual European Congress 2017

Recipient of the Global Scholarship Programme for Research Excellence for 2016-2017 from the Chinese University of Hong Kong

Recipient of the Kootstra Talent Fellowship 2013 from Care and Public Health Research Institute Maastricht University
About the author
Inge(borg Maria) van der Putten was born on May 31, 1989 in Den Dungen, the Netherlands. After completing the Atheneum at the Sint-JansLyceum in ‘s-Hertogenbosch, she started her study in Health Sciences in 2007 at Maastricht University, the Netherlands. During her bachelor’s programme she studied the specializations Policy and Management, Health Education and Promotion and Health Law. In the second year of her bachelor’s programme, she was accepted into the ‘International Health’ honours programme. She obtained two master’s degrees, in Healthcare Policy, Innovation and Management (2012) and in Global Health (2012), respectively. During her master’s programme, she followed courses at McMaster University (Canada), conducted fieldwork in India and completed an internship at the World Health Organization (in Geneva, Switzerland), looking at the broader economic impact of vaccines.

After obtaining a Kootstra Fellowship grant in 2013, she started her PhD on a part-time basis at the Department of Health Services Research at Maastricht University. This department is part of the Care and Public Health Research Institute (CAPHRI) of Maastricht University. During her PhD, she continued her work on the broader economic impact of vaccines in collaboration with the World Health Organization. She combined her PhD with a job as a Project Employee in ‘Excellente Zorg’ (Excellent Care) at the Dutch Nurses Association and, at a later stage, as a teacher at the Department of Health Services Research. She was involved as a tutor, trainer, lecturer, thesis supervisor, planning group member and course coordinator in various bachelor and master’s programmes. These included the master’s programme on Healthcare Policy, Innovation and Management, the master’s programme Global Health, the bachelor’s programme in Health Sciences, the bachelor’s programme in European Public Health and the bachelor’s programme at University College Maastricht. In 2016, she also obtained her basic teaching qualification at Maastricht University.

Inge has participated in and presented her research at several national and international seminars, expert meetings and conferences. She is member of the International Health Economics Association (IHEA) and the professional Society for Health Economics and Outcomes Research (ISPOR) and was involved as a board member and chair for the ISPOR Student Chapter. She also obtained a scholarship from the global scholarship programme for research excellence from the Chinese University of Hong Kong in 2016, which provided the opportunity for her to work for 3 months in the Pediatric Department of the Prince of Wales Hospital in Hong Kong.

She is currently working as a lecturer and researcher at the Department of Health Services Research. She continues to work on her research projects and fulfills various teaching roles, including the coordination of the course Global Health Management as part of the track Global Health Leadership and Organisation, included in the master’s programme Global Health.